## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

『 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended May 3,2014
or
$\square$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-8897

## BIG LOTS, INC.

(Exact name of registrant as specified in its charter)

| Ohio | $06-1119097$ |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 300 Phillipi Road, P.O. Box 28512 , Columbus, Ohio | $43228-5311$ |
| (Address of principal executive offices) | (Zip Code) |

> (614) 278-6800
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \square \quad \mathrm{No} \square
$$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yesஏ

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule $12 b-2$ of the Exchange Act.

Large accelerated filer $\square \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square \quad$ Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
\text { Yes } \square \quad \text { No } \boxtimes
$$

The number of the registrant's common shares, $\$ 0.01$ par value, outstanding as of June 6, 2014, was 55,472,827.

## BIG LOTS, INC. FORM 10-Q FOR THE FISCAL QUARTER ENDED MAY 3, 2014

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## Part I. Financial Information

## Item 1. Financial Statements

BIG LOTS, INC. AND SUBSIDIARIES
Consolidated Statements of Operations (Unaudited)
(In thousands, except per share amounts)

|  | Thirteen Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | May 3, 2014 |  | May 4,2013 |  |
| Net sales | \$ | 1,281,271 | \$ | 1,267,020 |
| Cost of sales (exclusive of depreciation expense shown separately below) |  | 787,715 |  | 764,825 |
| Gross margin |  | 493,556 |  | 502,195 |
| Selling and administrative expenses |  | 417,546 |  | 413,902 |
| Depreciation expense |  | 28,825 |  | 26,845 |
| Operating profit |  | 47,185 |  | 61,448 |
| Interest expense |  | (350) |  | (726) |
| Other income (expense) |  | - |  | - |
| Income from continuing operations before income taxes |  | 46,835 |  | 60,722 |
| Income tax expense |  | 18,254 |  | 23,657 |
| Income from continuing operations |  | 28,581 |  | 37,065 |
| Loss from discontinued operations, net of tax benefit of $\$ 8,955$ and \$170, respectively |  | $(25,233)$ |  | $(4,732)$ |
| Net income | \$ | 3,348 | \$ | 32,333 |
|  |  |  |  |  |
| Earnings per common share - basic |  |  |  |  |
| Continuing operations | \$ | 0.50 | \$ | 0.65 |
| Discontinued operations |  | (0.44) |  | (0.08) |
|  | \$ | 0.06 | \$ | 0.56 |
|  |  |  |  |  |
| Earnings per common share - diluted |  |  |  |  |
| Continuing operations | \$ | 0.50 | \$ | 0.64 |
| Discontinued operations |  | (0.44) |  | (0.08) |
|  | \$ | 0.06 | \$ | 0.56 |
|  |  |  |  |  |
| Weighted-average common shares outstanding: |  |  |  |  |
| Basic |  | 57,010 |  | 57,305 |
| Dilutive effect of share-based awards |  | 526 |  | 538 |
| Diluted |  | 57,536 |  | 57,843 |

The accompanying notes are an integral part of these consolidated financial statements.

BIG LOTS, INC. AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income (Unaudited)
(In thousands)

|  | Thirteen Weeks Ended |  |  |
| :--- | :---: | :---: | :---: |
|  |  | May 3, 2014 | May 4, 2013 |
| Net income | $\$$ | 3,348 | $\$$ |
| Other comprehensive income (loss): |  | 32,333 |  |
| Foreign currency translation | 5,022 | $(575)$ |  |
| Amortization of pension, net of tax $\$(159)$ and $\$(166)$, respectively | 204 | 251 |  |
| Total other comprehensive income (loss) | $\$$ | 5,226 | $(324)$ |
| Comprehensive income | $8,574 ~ \$$ | 32,009 |  |

The accompanying notes are an integral part of these consolidated financial statements.

BIG LOTS, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

(In thousands, except par value)

|  | (Unaudited) <br> May 3, 2014 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| ASSETS |  |  |  |
| February 1, 2014 |  |  |  |

LIABILITIES AND SHAREHOLDERS' EQUITY

| Current liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts payable | \$ | 347,711 | \$ | 365,772 |
| Property, payroll, and other taxes |  | 79,210 |  | 73,334 |
| Accrued operating expenses |  | 76,677 |  | 57,167 |
| Insurance reserves |  | 38,100 |  | 37,607 |
| Accrued salaries and wages |  | 27,382 |  | 29,175 |
| Income taxes payable |  | 21,173 |  | 14,392 |
| Total current liabilities |  | 590,253 |  | 577,447 |
| Long-term obligations |  | 53,600 |  | 77,000 |
| Deferred rent |  | 73,670 |  | 76,364 |
| Insurance reserves |  | 56,402 |  | 55,755 |
| Unrecognized tax benefits |  | 17,886 |  | 17,975 |
| Other liabilities |  | 30,709 |  | 33,631 |
| Shareholders' equity: |  |  |  |  |
| Preferred shares - authorized 2,000 shares; \$0.01 par value; none issued |  | - |  | - |
| Common shares - authorized 298,000 shares; $\$ 0.01$ par value; issued 117,495 shares; outstanding 55,626 shares and 57,548 shares, respectively |  | 1,175 |  | 1,175 |
| Treasury shares - 61,869 shares and 59,947 shares, respectively, at cost |  | $(1,745,634)$ |  | (1,670,041) |
| Additional paid-in capital |  | 564,581 |  | 562,447 |
| Retained earnings |  | 2,024,705 |  | 2,021,357 |
| Accumulated other comprehensive loss |  | $(8,285)$ |  | $(13,511)$ |
| Total shareholders' equity |  | 836,542 |  | 901,427 |
| Total liabilities and shareholders' equity | \$ | 1,659,062 | \$ | 1,739,599 |

The accompanying notes are an integral part of these consolidated financial statements.

BIG LOTS, INC. AND SUBSIDIARIES

## Consolidated Statements of Shareholders' Equity (Unaudited)

(In thousands)

|  | Common |  |  | Treasury |  |  | Additional <br> Paid-In <br> Capital |  | Retained <br> Earnings |  | Accumulated Other Comprehensive Loss |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  | Shares | Amount |  |  |  |  |  |  |  |  |  |
| Balance - February 2, 2013 | 57,269 | \$ | 1,175 | 60,226 | \$ | $(1,677,610)$ | \$ | 551,845 | \$ | 1,896,062 | \$ | $(13,330)$ | \$ | 758,142 |
| Comprehensive income (loss) | - |  | - | - |  | - |  | - |  | 32,333 |  | (324) |  | 32,009 |
| Purchases of common shares | - |  | - | - |  | - |  | - |  | - |  | - |  | - |
| Exercise of stock options | 56 |  | - | (56) |  | 1,544 |  | (644) |  | - |  | - |  | 900 |
| Restricted shares vested | - |  | - | - |  | - |  | - |  | - |  | - |  | - |
| Tax benefit from share-based awards | - |  | - | - |  | - |  | 246 |  | - |  | - |  | 246 |
| Share activity related to deferred compensation plan | - |  | - | - |  | - |  | - |  | - |  | - |  | - |
| Share-based employee compensation expense | - |  | - | - |  | - |  | 4,616 |  | - |  | - |  | 4,616 |
| Balance - May 4, 2013 | 57,325 |  | 1,175 | 60,170 |  | $(1,676,066)$ |  | 556,063 |  | 1,928,395 |  | $(13,654)$ |  | 795,913 |
| Comprehensive income | - |  | - | - |  | - |  | - |  | 92,962 |  | 143 |  | 93,105 |
| Purchases of common shares | (6) |  | - | 6 |  | (214) |  | - |  | - |  | - |  | (214) |
| Exercise of stock options | 158 |  | - | (158) |  | 4,405 |  | (421) |  | - |  | - |  | 3,984 |
| Restricted shares vested | 65 |  | - | (65) |  | 1,805 |  | $(1,805)$ |  | - |  | - |  | - |
| Tax benefit from share-based awards | - |  | - | - |  | - |  | (123) |  | - |  | - |  | (123) |
| Share activity related to deferred compensation plan | 6 |  | - | (6) |  | 29 |  | 166 |  | - |  | - |  | 195 |
| Share-based employee compensation expense | - |  | - | - |  | - |  | 8,567 |  | - |  | - |  | 8,567 |
| Balance - February 1, 2014 | 57,548 |  | 1,175 | 59,947 |  | (1,670,041) |  | 562,447 |  | 2,021,357 |  | $(13,511)$ |  | 901,427 |
| Comprehensive income | - |  | - | - |  | - |  | - |  | 3,348 |  | 5,226 |  | 8,574 |
| Purchases of common shares | $(2,179)$ |  | - | 2,179 |  | $(82,780)$ |  | - |  | - |  | - |  | $(82,780)$ |
| Exercise of stock options | 243 |  | - | (243) |  | 6,804 |  | (260) |  | - |  | - |  | 6,544 |
| Restricted shares vested | 13 |  | - | (13) |  | 380 |  | (380) |  | - |  | - |  | - |
| Tax charge from share-based awards | - |  | - | - |  | - |  | (25) |  | - |  | - |  | (25) |
| Share activity related to deferred compensation plan | 1 |  | - | (1) |  | 3 |  | 20 |  | - |  | - |  | 23 |
| Share-based employee compensation expense | - |  | - | - |  | - |  | 2,779 |  | - |  | - |  | 2,779 |
| Balance - May 3, 2014 | 55,626 | \$ | 1,175 | 61,869 | \$ | $(1,745,634)$ | \$ | 564,581 | \$ | 2,024,705 | \$ | $(8,285)$ | \$ | 836,542 |

The accompanying notes are an integral part of these consolidated financial statements.

BIG LOTS, INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (Unaudited)

(In thousands)

|  | Thirteen Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | May 3, 2014 |  | May 4, 2013 |  |
| Operating activities: |  |  |  |  |
| Net income | \$ | 3,348 | \$ | 32,333 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization expense |  | 25,537 |  | 24,851 |
| Deferred income taxes |  | $(17,084)$ |  | $(17,027)$ |
| Loss (Gain) on disposition of equipment |  | 1,292 |  | (2) |
| Non-cash share-based compensation expense |  | 2,779 |  | 4,616 |
| Excess tax benefit from share-based awards |  | (528) |  | (246) |
| Pension expense, net of contributions |  | 618 |  | 743 |
| Change in assets and liabilities, excluding effects of foreign currency adjustments: |  |  |  |  |
| Inventories |  | 80,430 |  | 32,532 |
| Accounts payable |  | $(18,086)$ |  | $(30,895)$ |
| Current income taxes |  | 9,199 |  | $(3,225)$ |
| Other current assets |  | (308) |  | $(1,424)$ |
| Other current liabilities |  | 14,720 |  | 12,145 |
| Other assets |  | 1,873 |  | $(1,075)$ |
| Other liabilities |  | $(1,624)$ |  | 6,857 |
| Net cash provided by operating activities |  | 102,166 |  | 60,183 |
| Investing activities: |  |  |  |  |
| Capital expenditures |  | $(16,040)$ |  | $(17,281)$ |
| Cash proceeds from sale of property and equipment |  | 630 |  | 1,471 |
| Other |  | (74) |  | (13) |
| Net cash used in investing activities |  | $(15,484)$ |  | $(15,823)$ |
| Financing activities: |  |  |  |  |
| Net repayments of borrowings under bank credit facility |  | $(23,400)$ |  | $(34,000)$ |
| Payment of capital lease obligations |  | (235) |  | (310) |
| Proceeds from the exercise of stock options |  | 6,544 |  | 900 |
| Excess tax benefit from share-based awards |  | 528 |  | 246 |
| Payment for treasury shares acquired |  | $(76,868)$ |  | - |
| Other |  | 23 |  | - |
| Net cash used in financing activities |  | $(93,408)$ |  | $(33,164)$ |
| Impact of foreign currency on cash |  | 5,258 |  | (108) |
| (Decrease) Increase in cash and cash equivalents |  | $(1,468)$ |  | 11,088 |
| Cash and cash equivalents: |  |  |  |  |
| Beginning of period |  | 68,629 |  | 60,581 |
| End of period | \$ | 67,161 | \$ | 71,669 |

The accompanying notes are an integral part of these consolidated financial statements.

## BIG LOTS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

## NOTE 1 - BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

All references in this report to "we," "us," or "our" are to Big Lots, Inc. and its subsidiaries. We are the largest broadline closeout retailer in the United States of America ("U.S."). At May 3, 2014, we operated 1,496 stores in the U.S. We make available, free of charge, through the "Investor Relations" section of our website (www.biglots.com) under the "SEC Filings" caption, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8K, and amendments to those reports filed or furnished pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended ("Exchange Act"), as soon as reasonably practicable after we file such material with, or furnish it to, the Securities and Exchange Commission ("SEC"). The contents of our websites are not part of this report.

The accompanying consolidated financial statements and these notes have been prepared in accordance with the rules and regulations of the SEC for interim financial information. The consolidated financial statements reflect all normal recurring adjustments which management believes are necessary to present fairly our financial condition, results of operations, and cash flows for all periods presented. These consolidated financial statements, however, do not include all information necessary for a complete presentation of financial condition, results of operations, and cash flows in conformity with accounting principles generally accepted in the United States of America ("GAAP"). Interim results may not necessarily be indicative of results that may be expected for, or actually result during, any other interim period or for the year as a whole. We have historically experienced, and expect to continue to experience, seasonal fluctuations, with a larger percentage of our net sales and operating profit realized in our fourth fiscal quarter. The accompanying consolidated financial statements and these notes should be read in conjunction with the audited consolidated financial statements and notes included in our Annual Report on Form 10-K for the fiscal year ended February 1, 2014 ("2013 Form 10-K").

## Fiscal Periods

Our fiscal year ends on the Saturday nearest to January 31, which results in fiscal years consisting of 52 or 53 weeks. Unless otherwise stated, references to years in this report relate to fiscal years rather than calendar years. Fiscal year 2014 ("2014") is comprised of the 52 weeks that began on February 2, 2014 and will end on January 31, 2015. Fiscal year 2013 ("2013") was comprised of the 52 weeks that began on February 3, 2013 and ended on February 1, 2014. The fiscal quarters ended May 3, 2014 ("first quarter of 2014") and May 4, 2013 ("first quarter of 2013") were both comprised of 13 weeks.

## Selling and Administrative Expenses

Selling and administrative expenses include store expenses (such as payroll and occupancy costs) and costs related to warehousing, distribution, outbound transportation to our stores, advertising, purchasing, insurance, non-income taxes, and overhead. Our selling and administrative expense rates may not be comparable to those of other retailers that include warehousing, distribution, and outbound transportation costs in cost of sales. Distribution and outbound transportation costs included in selling and administrative expenses were $\$ 40.8$ million and $\$ 39.2$ million for the first quarter of 2014 and the first quarter of 2013, respectively.

## Advertising Expense

Advertising costs, which are expensed as incurred, consist primarily of television and print advertising, internet marketing and advertising, and in-store point-of-purchase presentations. Advertising expenses are included in selling and administrative expenses. Advertising expenses were $\$ 21.9$ million and $\$ 23.4$ million for the first quarter of 2014 and the first quarter of 2013, respectively.

## Foreign Currency Translation

The functional currency of our international subsidiary is the local currency of the country in which the subsidiary is located. We have one foreign subsidiary domiciled in Canada, which has ceased operations as discussed below and in the Canadian Operations section of note 11 and note 12 to the consolidated financial statements. Foreign currency denominated assets and liabilities are translated into U.S. Dollars using the exchange rate in effect at the consolidated balance sheet date. Results of operations and cash flows are translated using the average exchange rates throughout the period. The effect of exchange rate fluctuations on translation of assets and liabilities was included as a component of shareholders' equity in accumulated other comprehensive loss in 2013. Gains and losses from foreign currency transactions, which are included in discontinued operations because our Canadian subsidiary has ceased operations, were a loss of $\$ 4.7$ million and $\$ 0.2$ million for the first quarter of 2014 and the first quarter of 2013 , respectively. Included in the foreign currency loss in the first quarter of 2014 is a $\$ 5.1$ million loss related to the realization of the cumulative translation adjustment on our investment in our Canadian operations.

Supplemental Cash Flow Disclosures
The following table provides supplemental cash flow information for the first quarter of 2014 and 2013:

|  | Thirteen Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | May 3, 2014 |  | May 4, 2013 |  |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid for interest, including capital leases | \$ | 270 | \$ | 589 |
| Cash paid for income taxes, excluding impact of refunds |  | 17,091 |  | 43,911 |
| Gross proceeds from borrowings under bank credit facility |  | 334,600 |  | 297,500 |
| Gross payments of borrowings under bank credit facility | \$ | 358,000 | \$ | 331,500 |
| Non-cash activity: |  |  |  |  |
| Accrued property and equipment | \$ | 8,027 | \$ | 8,473 |
| Share repurchases payable | \$ | 5,912 | \$ | - |

## Reclassifications

## Wholesale Business

During the fourth quarter of 2013, we executed our wind down plan and ceased the operations of our wholesale business. Therefore, we determined that the results of our wholesale business should be reported as discontinued operations. As such, we have reclassified our results for all periods presented. Please see the Wholesale Business section of note 11 and note 12 to the consolidated financial statements for further discussion of the wind down of our wholesale business and the costs we incurred in connection with the wind down during the first quarter of 2014.

## Canadian Operations

During the first quarter of 2014, we executed the remainder of our wind down plan and ceased the operations of our former Canadian segment. Therefore, we determined that the results of our former Canadian segment should be reported as discontinued operations. As such, we have reclassified our results for all periods presented. Please see the Canadian Operations section of note 11 and note 12 to the consolidated financial statements for further discussion of the wind down of our Canadian operations and the costs we incurred in connection with the wind down during the first quarter of 2014.

## Merchandise Categories

In the fourth quarter of 2013, we realigned select merchandise categories to be consistent with the realignment of our merchandising team and changes to our management reporting in our U.S. segment. We now use the following merchandise categories, which match our internal management and reporting of merchandise net sales: Food, Consumables, Soft Home, Hard Home, Furniture \& Home Décor, Seasonal, and Electronics \& Accessories. The Food category includes our beverage \& grocery, candy \& snacks, and specialty foods departments. The Consumables category includes our health and beauty, plastics, paper, chemical, and pet departments. The Soft Home category includes the fashion bedding, utility bedding, bath, window, decorative textile, and flooring departments. The Hard Home category includes our small appliances, table top, food preparation, stationery, greeting card, tools, paint, and home maintenance departments. The Furniture \& Home Décor category includes our upholstery, mattress, ready-to-assemble, case goods, home décor, and frames departments. The Seasonal category includes our lawn \& garden, summer, Christmas, toys, books, sporting goods, and other holiday departments. The Electronics \& Accessories category includes the electronics, jewelry, apparel, hosiery, and infant accessories departments. In order to provide comparative information, we have reclassified our net sales by merchandise category into the new alignment for all periods presented in note 9 to the consolidated financial statements.

## Recent Accounting Pronouncements

There are currently no new accounting pronouncements with a future effective date that are of significance, or potential significance, to us.

## NOTE 2 - BANK CREDIT FACILITY

On July 22, 2011 , we entered into a new $\$ 700$ million five-year unsecured credit facility and, on May 30, 2013, we entered into an amendment of the credit facility that extended its expiration from July 22, 2016 to May 30, 2018 ("2011 Credit Agreement"). In connection with our entry into the 2011 Credit Agreement, we paid bank fees and other expenses in the aggregate amount of $\$ 3.0$ million, which are being amortized over the term of the agreement. In connection with the amendment of the 2011 Credit Agreement, we paid additional bank fees and other expenses in the aggregate amount of $\$ 0.9$ million, which are being amortized over the term of the amended agreement.

Borrowings under the 2011 Credit Agreement are available for general corporate purposes and working capital. The 2011 Credit Agreement includes a $\$ 30$ million swing loan sublimit and a $\$ 150$ million letter of credit sublimit. The interest rates, pricing and fees under the 2011 Credit Agreement fluctuate based on our debt rating. The 2011 Credit Agreement allows us to select our interest rate for each borrowing from multiple interest rate options. The interest rate options are generally derived from the prime rate or LIBOR. We may prepay revolving loans made under the 2011 Credit Agreement. The 2011 Credit Agreement contains financial and other covenants, including, but not limited to, limitations on indebtedness, liens and investments, as well as the maintenance of two financial ratios - a leverage ratio and a fixed charge coverage ratio. A violation of any of the covenants could result in a default under the 2011 Credit Agreement that would permit the lenders to restrict our ability to further access the 2011 Credit Agreement for loans and letters of credit and require the immediate repayment of any outstanding loans under the 2011 Credit Agreement. At May 3, 2014, we had $\$ 53.6$ million of borrowings outstanding under the 2011 Credit Agreement while $\$ 9.2$ million was committed to outstanding letters of credit, leaving $\$ 637.2$ million available under the 2011 Credit Agreement.

## NOTE 3 - FAIR VALUE MEASUREMENTS

In connection with our nonqualified deferred compensation plan, we had mutual fund investments of $\$ 21.2$ million and $\$ 21.2$ million at May 3 , 2014 and February 1,2014 , respectively, which were recorded in other assets. These investments were classified as trading securities and were recorded at their fair value. The fair values of mutual fund investments were Level 1 valuations under the fair value hierarchy because each fund's quoted market value per share was available in an active market.

The fair values of our long-term obligations are estimated based on the quoted market prices for the same or similar issues and the current interest rates offered for similar instruments. These fair value measurements are classified as Level 2 within the fair value hierarchy. Given the variable rate features and relatively short maturity of the instruments underlying our long-term obligations, the carrying value of these instruments approximates the fair value.

The carrying value of accounts receivable, accounts payable, and accrued expenses approximates fair value because of the relatively short maturity of these items.

## NOTE 4 - SHAREHOLDERS' EQUITY

## Earnings per Share

There were no adjustments required to be made to the weighted-average common shares outstanding for purposes of computing basic and diluted earnings per share and there were no securities outstanding at May 3, 2014 or May 4, 2013, which were excluded from the computation of earnings per share other than antidilutive stock options and restricted stock awards. For the first quarter of 2014 and the first quarter of $2013,2.6$ million and 2.7 million, respectively, of the stock options outstanding were antidilutive and excluded from the computation of diluted earnings per share. Antidilutive stock options generally consist of outstanding stock options where the exercise price per share is greater than the weighted-average market price per share for our common shares for each period. Antidilutive stock options and restricted stock awards are excluded from the calculation because they decrease the number of diluted shares outstanding under the treasury stock method. The restricted stock awards that were antidilutive, as determined under the treasury stock method, were immaterial for all periods presented.

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## Share Repurchase Programs

On March 5, 2014, our Board of Directors authorized a share repurchase program providing for the repurchase of $\$ 125$ million of our common shares (" 2014 Repurchase Program"). Pursuant to the 2014 Repurchase Program, we may repurchase shares in the open market and/or in privately negotiated transactions at our discretion, subject to market conditions and other factors. Common shares acquired through the 2014 Repurchase Program will be available to meet obligations under our equity compensation plans and for general corporate purposes. The 2014 Repurchase Program has no scheduled termination date and will be funded with cash and cash equivalents, cash generated from operations or, if needed, by drawing on the 2011 Credit Agreement.

During the first quarter of 2014 , we acquired approximately 2.2 million of our outstanding common shares for $\$ 82.5$ million, under the 2014 Repurchase Program.

## NOTE 5 - SHARE-BASED PLANS

We have issued nonqualified stock options, restricted stock awards, restricted stock units, and performance share units under our shareholder-approved equity compensation plans. Our restricted stock awards and restricted stock units, as described below and/or in note 7 to the consolidated financial statements in our 2013 Form $10-\mathrm{K}$, are expensed and reported as nonvested shares. We recognized share-based compensation expense of $\$ 2.8$ million and $\$ 4.6$ million in the first quarter of 2014 and the first quarter of 2013, respectively.

The weighted-average fair value of stock options granted and assumptions used in the model to estimate the fair value of stock options granted during the respective period were as follows:

|  | First Quarter |  |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 1 3}$ |  |
| Weighted-average fair value of stock options granted | $\$$ | 12.14 |
| Risk-free interest rate | $0.7 \%$ |  |
| Expected life (years) | 4.2 |  |
| Expected volatility | $42.5 \%$ |  |
| Expected annual forfeiture rate | $3.0 \%$ |  |

During the first quarter of 2014, we did not grant stock options.
The following table summarizes stock option activity for the first quarter of 2014:

|  | Number of Options |  | Weighted <br> Average <br> Exercise <br> Price Per <br> Share | Weighted Average Remaining Contractual Term (years) | Aggregate <br> Intrinsic Value (000's) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding stock options at February 1, 2014 | 3,377,303 | \$ | 34.88 |  |  |
| Granted | - |  | - |  |  |
| Exercised | $(243,218)$ |  | 26.90 |  |  |
| Forfeited | $(139,850)$ |  | 38.63 |  |  |
| Outstanding stock options at May 3, 2014 | 2,994,235 | \$ | 35.35 | 4.2 | \$ 16,314 |
| Vested or expected to vest at May 3,2014 | 2,981,614 | \$ | 35.25 | 4.2 | \$ 16,053 |
| Exercisable at May 3, 2014 | 1,839,422 | \$ | 33.67 | 3.4 | \$ 13,141 |

The stock options granted in prior years vest in equal amounts on the first four anniversaries of the grant date and have a contractual term of seven years. The number of stock options expected to vest was based on our annual forfeiture rate assumption.

The following table summarizes the non-vested restricted stock awards and restricted stock units activity for the first quarter of 2014:

|  | Weighted <br> Average <br> Grant-Date <br> Fair Value <br> Per Share |  |  |
| :--- | :---: | :---: | :---: |
| Outstanding non-vested restricted stock at February 1, 2014 | 664,101 | $\$$ | 38.34 |
| Shares | 281,056 | 37.12 |  |
| Vested | $(13,500)$ | 34.75 |  |
| Forfeited | $(99,200)$ | 40.19 |  |
| Outstanding non-vested restricted stock at May 3, 2014 | 832,457 | $\$$ | 37.77 |

The non-vested restricted stock units granted in the first quarter of 2014 vest on a ratable basis over three years from the grant date of the award, if certain financial performance objectives are achieved.

The non-vested restricted stock awards granted in prior years vest if certain financial performance objectives are achieved. If we meet a threshold financial performance objective and the grantee remains employed by us, the restricted stock will vest on the opening of our first trading window five years after the grant date of the award. If we meet a higher financial performance objective and the grantee remains employed by us, the restricted stock will vest on the first trading day after we file our Annual Report on Form 10-K with the SEC for the fiscal year in which the higher objective is met.

As of February 1,2014, we estimated a five-year period for vesting of all non-vested restricted stock awards granted in prior years, as we do not anticipate achieving the higher financial performance objective for any outstanding grants.

In 2013, in connection with his appointment as CEO and President, Mr. Campisi was awarded 37,800 performance share units, which vest based on the achievement of share price performance goals, that had a weighted average grant-date fair value per share of $\$ 34.68$ The performance share units have a contractual term of seven years. If the performance goals applicable to the performance share units are not achieved prior to expiration, the awards will be forfeited. All 37,800 performance share units remain outstanding at May 3, 2014.

In the first quarter of 2014 , we issued 434,643 performance share units to certain members of management, which vest if certain financial performance objectives are achieved over a three-year performance period and the grantee remains employed by us during that period. The financial performance objectives for each fiscal year within the three-year performance period are approved by the Compensation Committee of our Board of Directors during the first quarter of the respective fiscal year. As a result of the process to establish the financial performance objectives in each fiscal year, we will only meet the requirements of establishing a grant-date for these performance share units when the financial performance objectives for the third fiscal year of the award are communicated to the award recipients, which will then trigger the service inception date, the fair value of the awards, and the associated expense recognition period. If we meet our threshold financial performance objectives over the three-year performance period and the grantee remains employed by us through the end of the performance period, the performance share units will vest on the first trading day after we file our Annual Report on Form 10-K three years after the initial issuance of the award.

The following activity occurred under our share-based plans during the respective periods shown:

| First Quarter |  |  |  |
| :--- | ---: | ---: | ---: |
| (In thousands) | $\mathbf{2 0 1 4}$ |  |  |
| Total intrinsic value of stock options exercised | $\$$ | 2,588 | $\$$ |
| Total fair value of restricted stock vested |  | 523 | 1,040 |

The total unearned compensation cost related to all share-based awards outstanding at May 3, 2014 was approximately $\$ 45.0$ million. This compensation cost is expected to be recognized through January 2019 based on existing vesting terms with the weighted-average remaining expense recognition period being approximately 2.5 years from May $3,2014$.

## NOTE 6 - EMPLOYEE BENEFIT PLANS

We maintain a qualified defined benefit pension plan and a nonqualified supplemental defined benefit pension plan covering certain employees whose hire date occurred before April 1, 1994.

The weighted-average assumptions used to determine net periodic pension cost for our plans were as follows:

|  | First Quarter |  |
| :--- | :--- | :--- |
|  | $\mathbf{2 0 1 4}$ |  |
| Discount rate | $5.0 \%$ | $\mathbf{2 0 1 3}$ |
| Rate of increase in compensation levels | $3.0 \%$ | $4.6 \%$ |
| Expected long-term rate of return | $6.0 \%$ | $3.5 \%$ |

The components of combined net periodic pension cost were as follows:

|  | First Quarter |  |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |  |
| Service cost - benefits earned in the period | $\$$ | 487 | $\$$ |
| Interest cost on projected benefit obligation | 807 | 522 |  |
| Expected investment return on plan assets | $(805)$ | 760 |  |
| Amortization of actuarial loss | 372 | $(723)$ |  |
| Amortization of prior service cost | $\mathbf{( 9 )}$ | 423 |  |
| Amortization of transition obligation | - | $(9)$ |  |
| Net periodic pension cost | $\$$ | 852 | $\$$ |

We currently expect no required contributions to the qualified defined benefit pension plan during 2014. We will contribute to the nonqualified supplemental defined benefit pension plan as benefits are paid to plan participants, if any, because the nonqualified plan is not a funded plan.

## NOTE 7 - INCOME TAXES

Based on an evaluation of currently available information, we have fully reduced the amount of net deferred income tax assets (including a net operating loss carryforward) of our former Canadian segment by a valuation allowance.

We have estimated the reasonably possible expected net change in unrecognized tax benefits through May 2, 2015, based on 1) expected cash and noncash settlements or payments of uncertain tax positions, and 2) lapses of the applicable statutes of limitations for unrecognized tax benefits. The estimated net decrease in unrecognized tax benefits for the next 12 months is approximately $\$ 5.0$ million. Approximately $\$ 1.0$ million of this decrease is driven by the anticipated write-off of our deferred tax assets related to our former Canadian segment as the Canadian unrecognized tax benefits would have been settled by use of those deferred tax assets. Actual results may differ materially from this estimate.

## NOTE 8 - CONTINGENCIES

On May 21, May 22 and July 2, 2012, three shareholder derivative lawsuits were filed in the U.S. District Court for the Southern District of Ohio against us and certain of our current and former outside directors and executive officers (Jeffrey Berger, David Kollat, Brenda Lauderback, Philip Mallott, Russell Solt, Dennis Tishkoff, Robert Claxton, Joe Cooper, Steven Fishman, Charles Haubiel, Timothy Johnson, John Martin, Norman Rankin, Paul Schroeder, Robert Segal and Steven Smart). The lawsuits were consolidated, and, on August 13, 2012, plaintiffs filed a consolidated complaint, which generally alleges that the individual defendants traded in our common shares based on material, nonpublic information concerning our guidance for fiscal 2012 and the first quarter of fiscal 2012 and the director defendants failed to suspend our share repurchase program during such trading activity. The consolidated complaint asserts claims under Ohio law for breach of fiduciary duty, unjust enrichment, misappropriation of trade secrets and corporate waste and seeks declaratory relief and disgorgement to us of proceeds from any wrongful sales of our common shares, plus attorneys' fees and expenses. The defendants have filed a motion to dismiss the consolidated complaint, and that motion is fully briefed and awaiting a decision.

We received a letter dated January 28,2013, sent on behalf of a shareholder demanding that our Board of Directors investigate and take action in connection with the allegations made in the derivative and securities lawsuits described above. The shareholder indicated that he would commence a derivative lawsuit if our Board of Directors failed to take the demanded action. On March 6, 2013, our Board of Directors referred the shareholder's letter to a committee of independent directors to investigate the matter. That committee, with the assistance of independent outside counsel, investigated the allegations in the shareholder's demand letter and, on August 28, 2013, reported its findings to our Board of Directors along with its recommendation that the Board reject the shareholder's demand. Our Board of Directors unanimously accepted the recommendation of the demand investigation committee and, on September 9, 2013, outside counsel for the committee sent a letter to counsel for the shareholder informing the shareholder of the Board's determination. On October 18, 2013, the shareholder filed a derivative lawsuit in the U.S. District Court for the Southern District of Ohio against us and each of the current and former outside directors and executive officers named in the 2012 shareholder derivative lawsuit. The plaintiff's complaint generally alleges that the individual defendants traded in our common shares based on material, nonpublic information concerning our guidance for fiscal 2012 and the first quarter of fiscal 2012 and the director defendants failed to suspend our share repurchase program during such trading activity. The complaint asserts claims under Ohio law for breach of fiduciary duty, unjust enrichment, abuse of control, gross mismanagement, corporate waste and misappropriation of trade secrets and seeks damages, injunctive relief and disgorgement to us of proceeds from any wrongful sales of our common shares, plus attorneys' fees and expenses. The defendants have filed a motion to dismiss the complaint, and that motion is fully briefed and awaiting a decision.

On February 10, 2014, a shareholder derivative lawsuit was filed in the Franklin County Common Pleas Court in Columbus, Ohio, against us and certain of our current and former outside directors and executive officers (David Campisi, Steven Fishman, Joe Cooper, Charles Haubiel, Timothy Johnson, Robert Claxton, John Martin, Norman Rankin, Paul Schroeder, Robert Segal, Steven Smart, David Kollat, Jeffrey Berger, James Chambers, Peter Hayes, Brenda Lauderback, Philip Mallott, Russell Solt, James Tener and Dennis Tishkoff). The plaintiff's complaint generally alleges that the individual defendants traded in our common shares based on material, nonpublic information concerning our guidance for fiscal 2012 and the first quarter of fiscal 2012 and the director defendants failed to suspend our share repurchase program during such trading activity. The complaint also alleges that we and various individual defendants made false and misleading statements regarding our Canadian operations prior to our announcement on December 5, 2013 that we were exiting the Canadian market. The complaint asserts claims under Ohio law for breach of fiduciary duty, unjust enrichment, waste of corporate assets and misappropriation of insider information and seeks damages, injunctive relief and disgorgement to us of proceeds from any wrongful sales of our common shares, plus attorneys' fees and expenses. At the parties' request, the court has stayed this lawsuit until after the judge in the federal lawsuits discussed in the preceding paragraphs has ruled on the motions to dismiss pending in those federal lawsuits.

On July 9, 2012, a putative securities class action lawsuit was filed in the U.S. District Court for the Southern District of Ohio on behalf of persons who acquired our common shares between February 2, 2012 and April 23, 2012. This lawsuit was filed against us, Lisa Bachmann, Mr. Cooper, Mr. Fishman and Mr. Haubiel. The complaint in the putative class action generally alleges that the defendants made statements concerning our financial performance that were false or misleading. The complaint asserts claims under sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 and seeks damages in an unspecified amount, plus attorneys' fees and expenses. The lead plaintiff filed an amended complaint on April 4, 2013, which added Mr. Johnson as a defendant, removed Ms. Bachmann as a defendant, and extended the putative class period to August 23, 2012. The defendants have filed a motion to dismiss the putative class action complaint, and that motion is fully briefed and awaiting a decision.

We believe that the shareholder derivative and putative class action lawsuits are without merit, and we intend to defend ourselves vigorously against the allegations levied in these lawsuits. While a loss from these lawsuits is reasonably possible, at this time, we cannot reasonably estimate the amount of any loss that may result or whether the lawsuits will have a material impact on our financial statements.

On June 13, 2013, we received a voluntary document request from the Division of Enforcement of the SEC relating principally to our participation in investor and analyst meetings in the first fiscal quarter of 2012. We have produced documents and are cooperating with the SEC's investigation, which is ongoing.

On October 1, 2013, we received a subpoena from the District Attorney for the County of Alameda, State of California, seeking information concerning our handling of hazardous materials and hazardous waste in the State of California. We have provided information and are cooperating with the authorities from multiple counties and cities in California in connection with this ongoing matter. While a loss related to this matter is reasonably possible, at this time, we cannot reasonably estimate the possible loss or range of loss that may arise from this matter or whether this matter will have a material impact on our financial statements.

We are involved in other legal actions and claims arising in the ordinary course of business. We currently believe that each such action and claim will be resolved without a material effect on our financial condition, results of operations, or liquidity. However, litigation involves an element of uncertainty. Future developments could cause these actions or claims to have a material effect on our financial condition, results of operations, and liquidity.

## NOTE 9 - BUSINESS SEGMENT DATA

We use the following seven merchandise categories, which match our internal management and reporting of merchandise net sales: Food, Consumables, Soft Home, Hard Home, Furniture \& Home Décor, Seasonal, and Electronics \& Accessories. The Food category includes our beverage \& grocery, candy \& snacks, and specialty foods departments. The Consumables category includes our health and beauty, plastics, paper, chemical, and pet departments. The Soft Home category includes the fashion bedding, utility bedding, bath, window, decorative textile, and flooring departments. The Hard Home category includes our small appliances, table top, food preparation, stationary, greeting card, tools, paint, and home maintenance departments. The Furniture \& Home Décor category includes our upholstery, mattress, ready-to-assemble, case goods, home décor, and frames departments. The Seasonal category includes our lawn \& garden, summer, Christmas, toys, books, sporting goods, and other holiday departments. The Electronics \& Accessories category includes the electronics, jewelry, apparel, hosiery, and infant accessories departments. In the fourth quarter of 2013, we realigned our merchandise categories to be consistent with the realignment of our merchandising team. Please see the Reclassifications section of note 1 to the consolidated financial statements for further discussion.

The following table presents net sales data by merchandise category:

|  | First Quarter |  |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |  |
| Furniture \& Home Décor | $\$$ | 335,129 | $\$$ |
| Consumables | 224,495 | 329,287 |  |
| Seasonal | 210,283 | 219,826 |  |
| Food | 199,675 | 176,324 |  |
| Soft Home | 113,987 | 104,007 |  |
| Hard Home | 109,150 | 117,697 |  |
| Electronics \& Accessories |  | 88,552 | 106,842 |
| Net sales | $\$$ | $1,281,271 \$$ | $1,267,020$ |

## NOTE 10 - COMPONENTS OF ACCUMULATED OTHER COMPREHENSIVE LOSS

The following table summarizes the components of accumulated other comprehensive loss, net of tax, during 2013 and 2014:

| (In thousands) | Foreign currency translation |  | Pension Plan |  | Total accumulated other comprehensive loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at February 2, 2013 | \$ | $(1,433)$ | \$ | $(11,897)$ | \$ | $(13,330)$ |
| Other comprehensive income before reclassifications |  | (575) |  | - |  | (575) |
| Amounts reclassified from accumulated other comprehensive loss |  | - |  | 251 |  | 251 |
| Net period change |  | (575) |  | 251 |  | (324) |
| Balance at May 4, 2013 |  | $(2,008)$ |  | $(11,646)$ |  | $(13,654)$ |
| Other comprehensive income before reclassifications |  | $(3,014)$ |  | 2,352 |  | (662) |
| Amounts reclassified from accumulated other comprehensive loss |  | - |  | 805 |  | 805 |
| Net period change |  | $(3,014)$ |  | 3,157 |  | 143 |
| Balance at February 1, 2014 |  | $(5,022)$ |  | $(8,489)$ |  | (13,511) |
| Other comprehensive income before reclassifications |  | (39) |  | - |  | (39) |
| Amounts reclassified from accumulated other comprehensive loss |  | 5,061 |  | 204 |  | 5,265 |
| Net period change |  | 5,022 |  | 204 |  | 5,226 |
| Balance at May 3, 2014 | \$ | - | \$ | $(8,285)$ | \$ | $(8,285)$ |

The amounts reclassified from accumulated other comprehensive income associated with our pension plans have been reclassified to selling and administrative expenses in our statements of operations. Please see note 6 to the consolidated financial statements for further information on our pension plans.

The amounts reclassified from accumulated other comprehensive income associated with foreign currency translation have been reclassified to loss from discontinued operations in our statements of operations, as the amounts related to our Canadian operations. Please see note 12 to the consolidated financial statements for further information on our discontinued operations.

## NOTE 11 - COSTS ASSOCIATED WITH WIND DOWN ACTIVITIES

## Wholesale Business

During the third quarter of 2013, we announced our intention to wind down the operations of our wholesale business during the fourth quarter of 2013. At that time, we recorded a severance charge for this exit activity. During the fourth quarter of 2013, we closed the leased facilities in which we operated our wholesale business, recorded contract termination costs, and fully paid those obligations.

The following table summarizes the components of our wind down activities associated with our wholesale business and the activities within the related liabilities during 2014:

| (In thousands) | Severance |  | Contract <br> Termination Costs |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at February 1, 2014 | S | 522 | \$ | - | \$ | 522 |
| Charges |  | - |  | - |  | - |
| Adjustments |  | - |  | - |  | - |
| Payments |  | (356) |  | - |  | (356) |
| Period change |  | (356) |  | - |  | (356) |
| Balance at May 3, 2014 | \$ | 166 | \$ | - | \$ | 166 |

We anticipate no additional charges associated with the wind down of the operations of our wholesale business. As the operations of the wholesale business had ceased as of February 1,2014, the results of operations of the wholesale business were reclassified to discontinued operations. Please see the Wholesale Business section of note 12 to the consolidated financial statements for further information.

## Canadian Operations

During the fourth quarter of 2013, we announced our intention to wind down the operations of our former Canadian segment. We conducted detailed evaluations of our long range strategic objectives and performed a preliminary review of our 2014 financial plan. As a result of this evaluation and review, we determined our Canadian operations did not fit into our strategic plan for maximizing long-term shareholder returns based on our expectations of the required investments necessary to improve our Canadian operations' financial performance, both in the near and long-term. During the fourth quarter of 2013 , we began a markdown strategy with the intent to liquidate our inventory prior to closing our stores. At February 1, 2014, we revalued our inventory at our net realizable value based on estimated cash proceeds prior to closing, which represents our estimate of its market value. We also conducted a review of our long lived assets. We determined that the elimination of future cash flows from our operations beyond the first quarter of 2014 resulted in the impairment of our property and equipment and our tradename intangible assets. Additionally, we conducted an impairment review of our goodwill associated with our Canadian operations, determined that the goodwill had been impaired, and we recorded an impairment charge.

The wind down of our Canadian operations was separated into two phases: our distribution centers and our stores. During the fourth quarter of 2013 , we ceased the operations of our Canadian distribution centers, as receiving, processing, and distributing activities were completed. We recorded a severance charge of approximately $\$ 2.7$ million relating to the closure of our distribution centers and certain administrative activities. Additionally, with the closure of certain leased distribution centers, we recorded contract termination costs of approximately $\$ 1.3$ million.

During the first quarter of 2014, we closed all of our stores, ceased their operations, and closed our Canadian corporate office. We recorded severance and contract termination costs of approximately $\$ 2.2$ million and $\$ 23.0$ million relating to the closure of our stores and our remaining administrative activities, respectively. In addition, in connection with the substantial completion of the wind down activities, we recorded a foreign currency translation loss of $\$ 5.1$ million, which related to the realization of the cumulative translation adjustment on our investment in our Canadian operations.

The following table summarizes the components of our wind down activities associated with our Canadian operations and the activities within the related liabilities during the first quarter of 2014 :

| (In thousands) | Severance |  | Contract <br> Termination Costs |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at February 1, 2014 | \$ | 2,420 | \$ | 1,276 | \$ | 3,696 |
| Charges |  | 2,206 |  | 22,984 |  | 25,190 |
| Adjustments |  | - |  | 553 |  | 553 |
| Payments |  | $(3,997)$ |  | $(15,577)$ |  | $(19,574)$ |
| Foreign currency translation |  | (38) |  | 74 |  | 36 |
| Period change |  | $(1,829)$ |  | 8,034 |  | 6,205 |
| Balance at May 3, 2014 | \$ | 591 | \$ | 9,310 | \$ | 9,901 |

During February 2014, we closed all of our Canadian stores, terminated all remaining Canadian employees, and accrued an obligation for the associated severance and contract termination costs. As of May 3, 2014, we anticipate no additional severance charges associated with the wind down of our Canadian operation, although we may incur adjustments to certain contract termination costs, primarily associated with our operating leases, which we estimate may be in the range of $\$ 0.0$ million to $\$ 2.0$ million. As our Canadian operations had ceased as of May 3,2014 , the results of our Canadian operations were reclassified to discontinued operations. Please see the Canadian Operations section of note 12 to the consolidated financial statements for further information.

## NOTE 12 - DISCONTINUED OPERATIONS

Our discontinued operations for the first quarter of 2014 and 2013 were comprised of the following:

|  | First Quarter |  |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| Canadian operations | $\$$ | $(34,106) \$$ |
| Wholesale business | $(82)$ |  |
| KB Toys matters | - |  |
| Other | - |  |
| Total loss from discontinued operations, pretax | - |  |

## Canadian Operations

During the fourth quarter of 2013, we announced our intention to wind down our Canadian operations. We began the wind down activities during the fourth quarter of 2013, which included the closing of our distribution centers, and completed the wind down activities during the first quarter of 2014, which included the closing of our stores and Canadian corporate offices. Therefore, we determined the results of our Canadian operations should be reported as discontinued operations for all periods presented. The results of our Canadian operations have historically consisted of sales of product to retail customers, the costs associated with those products, and selling and administrative expenses, including personnel, purchasing, warehousing, distribution, occupancy and overhead costs. During the first quarter of 2014 , the results of our Canadian operations also included significant contract termination costs associated with the wind down of the operations. Please see the Canadian Operations section of note 11 to the consolidated financial statements for further information regarding the costs we incurred in connection with the wind down of our Canadian operations during the first quarter of 2014.

In addition to the costs associated with our Canadian operations, we reclassified to discontinued operations the direct expenses incurred by our U.S. operations to facilitate the wind down. These costs primarily consist of professional fees. We, also, reclassified the income tax benefit that our U.S. operations are expected to generate as a result of the wind down of our Canadian operations, based on our ability to recover a worthless stock deduction in the foreseeable future.

## Wholesale Business

During the third quarter of 2013, we announced our intention to wind down the operations of our wholesale business, within our U.S. segment. During the fourth quarter of 2013, we executed our wind down plan and ceased the operations of our wholesale business. Therefore, we determined that the results of our wholesale business should be reported as discontinued operations for all periods presented. The results of operations of our wholesale business primarily consisted of sales of product to wholesale customers, the costs associated with those products, and selling and administrative expenses, including personnel, purchasing, warehousing, distribution, occupancy and overhead costs. Please see the Wholesale Business section of note 11 to the consolidated financial statements for further information regarding the costs we incurred in connection with the wind down of our wholesale business during the first quarter of 2014.

## KB Toys Matters

We acquired the KB Toys business from Melville Corporation (now known as CVS New York, Inc., and, together with its subsidiaries, "CVS") in May 1996. As part of that acquisition, we provided, among other things, an indemnity to CVS with respect to any losses resulting from KB Toys' failure to pay all monies due and owing under any KB Toys lease or mortgage obligation. While we controlled the KB Toys business, we provided guarantees with respect to a limited number of additional KB Toys store leases. We sold the KB Toys business to KB Acquisition Corp. ("KBAC"), an affiliate of Bain Capital, pursuant to a Stock Purchase Agreement. KBAC similarly agreed to indemnify us with respect to all lease and mortgage obligations. On January 14, 2004, KBAC and certain affiliated entities (collectively referred to as "KB-l") filed for bankruptcy protection pursuant to Chapter 11 of title 11 of the United States Code. On August 30, 2005, in connection with the acquisition by an affiliate of Prentice Capital Management of majority ownership of KB-I, KB-I emerged from its 2004 bankruptcy (the KB Toys business that emerged from bankruptcy is hereinafter referred to as "KB-II"). On December 11, 2008, KB-II filed for bankruptcy protection pursuant to Chapter 11 of title 11 of the United States Code.

Associated with the KB-I and KB-II bankruptcies, we believed we had exposure to certain lease obligations for which we had recorded estimated liabilities in prior years. During the fourth quarter of 2013, we received a final distribution from the KB-I bankruptcy estate. Additionally, in the fourth quarter of 2013 , we reduced the amount of our estimated obligation associated with the KB-II bankruptcy to zero in our consolidated balance sheet. We based this reversal on the following factors: (1) we had not received any new demand letters from landlords during the past two years; (2) all prior demands against us by landlords had been settled or paid or the landlords had stopped pursuing their demands; (3) the KB-II bankruptcy occurred more than five years prior to the end of 2008 and most of the lease rejections occurred more than two years prior to the end of 2013; and (4) we believed that the likelihood of new claims against us was remote and, if incurred, the amount would be immaterial.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS FOR PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The Private Securities Litigation Reform Act of 1995 ("Act") provides a safe harbor for forward-looking statements to encourage companies to provide prospective information, so long as those statements are identified as forward-looking and are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those discussed in the statements. We wish to take advantage of the "safe harbor" provisions of the Act.

Certain statements in this report are forward-looking statements within the meaning of the Act, and such statements are intended to qualify for the protection of the safe harbor provided by the Act. The words "anticipate," "estimate," "expect," "objective," "goal," "project," "intend," "plan," "believe," "will," "should," "may," "target," "forecast," "guidance," "outlook," and similar expressions generally identify forward-looking statements. Similarly, descriptions of our objectives, strategies, plans, goals or targets are also forward-looking statements. Forward-looking statements relate to the expectations of management as to future occurrences and trends, including statements expressing optimism or pessimism about future operating results or events and projected sales, earnings, capital expenditures and business strategy. Forward-looking statements are based upon a number of assumptions concerning future conditions that may ultimately prove to be inaccurate. Forward-looking statements are and will be based upon management's then-current views and assumptions regarding future events and operating performance, and are applicable only as of the dates of such statements. Although we believe the expectations expressed in forward-looking statements are based on reasonable assumptions within the bounds of our knowledge, forward-looking statements, by their nature, involve risks, uncertainties and other factors, any one or a combination of which could materially affect our business, financial condition, results of operations or liquidity.

Forward-looking statements that we make herein and in other reports and releases are not guarantees of future performance and actual results may differ materially from those discussed in such forward-looking statements as a result of various factors, including, but not limited to, the current economic and credit conditions, the cost of goods, our inability to successfully execute strategic initiatives, competitive pressures, economic pressures on our customers and us, the availability of brand name closeout merchandise, trade restrictions, freight costs, the risks discussed in the Risk Factors section of our most recent Annual Report on Form 10-K, and other factors discussed from time to time in our other filings with the SEC, including Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. This report should be read in conjunction with such filings, and you should consider all of these risks, uncertainties and other factors carefully in evaluating forward-looking statements.

Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date they are made. We undertake no obligation to publicly update forward-looking statements whether as a result of new information, future events or otherwise. Readers are advised, however, to consult any further disclosures we make on related subjects in our public announcements and SEC filings.

## OVERVIEW

The discussion and analysis presented below should be read in conjunction with the accompanying consolidated financial statements and related notes. Each term defined in the notes has the same meaning in this item and the balance of this report.

We are the largest broadline closeout retailer in the U.S. The following are the results from the first quarter of 2014 that we believe are key indicators of our operating performance when compared to our operating performance from the first quarter of 2013:

- Net sales increased $\$ 14.3$ million, or $1.1 \%$.
- Comparable store sales for stores open at least fifteen months increased $\$ 11.4$ million, or $0.9 \%$.
- Gross margin dollars decreased $\$ 8.6$ million, with a gross margin rate decrease of 110 basis points from $39.6 \%$ to $38.5 \%$ of sales.
- Selling and administrative expenses increased $\$ 3.6$ million. Selling and administrative expenses in the first quarter of 2013 include a pretax charge of $\$ 5.1$ million, or 40 basis points, associated with a store-related legal matter. As a percentage of net sales, selling and administrative expenses decreased 10 basis points to $32.6 \%$ of net sales.
- Operating profit rate decreased 110 basis points to $3.7 \%$.
- Diluted earnings per share from continuing operations decreased from $\$ 0.64$ per share to $\$ 0.50$ per share.
- Inventory decreased by $5.7 \%$ or $\$ 50.2$ million to $\$ 834.6$ million from the first quarter of 2013.
- We closed all of our Canadian stores and ceased operations in Canada during the first quarter of 2014.

See the discussion and analysis below for additional details regarding our operating results.

## STORES

During the first quarter of 2014, we ceased our Canadian operations and closed all Canadian stores. The following table presents stores opened and closed in the U.S. during the first quarter of 2014 and the first quarter of 2013:

|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| :--- | :---: | ---: |
| Stores open at the beginning of the fiscal year | 1,493 | 1,495 |
| Stores opened during the period | 8 | 14 |
| Stores closed during the period | 1,496 | 1,505 |
| Stores open at the end of the period |  | $(4)$ |

We now expect to open approximately 26 stores and close approximately 50 stores in the U.S. during 2014 , which will result in slightly more net closings than the 20 previously anticipated.

## RESULTS OF OPERATIONS

The following table compares components of our consolidated statements of operations as a percentage of net sales at the end of each period:

|  | First Quarter |  |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| Net sales | $100.0 \%$ | $100.0 \%$ |
| Cost of sales (exclusive of depreciation expense shown |  |  |
| separately below) | 61.5 | 60.4 |
| Gross margin | 38.5 | 39.6 |
| Selling and administrative expenses | 32.6 | 32.7 |
| Depreciation expense | 2.2 | 2.1 |
| Operating profit | 3.7 | 4.8 |
| Interest expense | 0.0 | $(0.1)$ |
| Other income (expense) | 0.0 | 0.0 |
| Income from continuing operations before income taxes | 3.7 | 4.8 |
| Income tax expense | 1.4 | 1.9 |
| Income from continuing operations | 2.2 | 2.9 |
| Discontinued operations | $(2.0)$ | $(0.4)$ |
| Net income | $0.3 \%$ | $2.6 \%$ |

## FIRST QUARTER OF 2014 COMPARED TO FIRST QUARTER OF 2013

## Continuing Operations

Net Sales
Net sales by merchandise category (in dollars and as a percentage of total net sales), net sales change (in dollars and percentage), and comparable store sales ("comp" or "comps") in the first quarter of 2014 compared to the first quarter of 2013 were as follows:

| First Quarter |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in thousands) | 2014 |  |  | 2013 |  |  | Change |  |  | Comps |
| Furniture \& Home Décor | \$ | 335,129 | 26.2 | \$ | 329,287 | 26.0 | \$ | 5,842 | 1.8 | 1.0 \% |
| Consumables |  | 224,495 | 17.5 |  | 213,826 | 16.9 |  | 10,669 | 5.0 | 5.2 |
| Seasonal |  | 210,283 | 16.4 |  | 219,037 | 17.3 |  | $(8,754)$ | (4.0) | (4.0) |
| Food |  | 199,675 | 15.6 |  | 176,324 | 13.9 |  | 23,351 | 13.2 | 13.4 |
| Soft Home |  | 113,987 | 8.9 |  | 104,007 | 8.2 |  | 9,980 | 9.6 | 9.4 |
| Hard Home |  | 109,150 | 8.5 |  | 117,697 | 9.3 |  | $(8,547)$ | (7.3) | (7.1) |
| Electronics \& Accessories |  | 88,552 | 6.9 |  | 106,842 | 8.4 |  | $(18,290)$ | (17.1) | (16.3) |
| Net sales | \$ | 1,281,271 | 100.0\% | \$ | 1,267,020 | 100.0\% | \$ | 14,251 | 1.1 \% | 0.9 \% |

In the fourth quarter of 2013, we realigned select merchandise categories to be consistent with the realignment of our merchandising team and changes to our management reporting in our U.S. segment. We now use the following merchandise categories, which match our internal management and reporting of merchandise net sales: Food, Consumables, Soft Home, Hard Home, Furniture \& Home Décor, Seasonal, and Electronics \& Accessories. The Food category includes our beverage $\&$ grocery, candy $\&$ snacks, and specialty foods departments. The Consumables category includes our health and beauty, plastics, paper, chemical, and pet departments. The Soft Home category includes the fashion bedding, utility bedding, bath, window, decorative textile, and flooring departments. The Hard Home category includes our small appliances, table top, food preparation, stationery, greeting card, tools, paint, and home maintenance departments. The Furniture \& Home Décor category includes our upholstery, mattress, ready-to-assemble, case goods, home décor, and frames departments. The Seasonal category includes our lawn \& garden, summer, Christmas, toys, books, sporting goods, and other holiday departments. The Electronics \& Accessories category includes the electronics, jewelry, apparel, hosiery, and infant accessories departments. Sales results for the first quarter of 2013 have been reclassified to reflect this realignment.

Net sales increased $\$ 14.3$ million, or $1.1 \%$, to $\$ 1,281.3$ million in the first quarter of 2014 , compared to $\$ 1,267.0$ million in the first quarter of 2013 . The increase in net sales was principally due to an increase in comparable store sales of $\$ 11.4$ million. Our comparable store sales are calculated by using all stores that were open at least fifteen months. The Food category experienced positive comps in all departments due to an improved assortment of branded products and closeouts. During the first quarter of 2014, we began the early stages of the roll-out of our coolers and freezers program, as such its impact was not substantial to the period. Soft Home had net sales and comp increases in many departments which were primarily driven by our bedding assortment, which focused on new products and improved quality. Consumables experienced a comp increase, which was principally driven by growth in our pet department, which benefited from a product and space expansion at the end of the first quarter of 2013, partially offset by a comp decrease in our household chemicals department due to fewer closeout opportunities. The Furniture \& Home Décor category had a positive comp during the first quarter of 2014 , as we began to benefit from our lease-to-purchase program, which has been rolled out to approximately one quarter of our stores at the end of the first quarter of 2014. Partially offsetting the positive comp in Furniture \& Home Décor was the harsh winter weather, which slowed sales primarily in the northern sections of the U.S. The primary driver of the negative comps in our Seasonal category was the harsh winter weather experienced in northern sections of the U.S., which we believed delayed spring shopping in our lawn \& garden and summer departments. We continued to experience negative comps in Hard Home as a result of our decision to narrow the product offerings in this category through "edit" activities in our Edit to Amplify strategy, specifically in our home maintenance, auto, tools, and paint departments. Electronics \& Accessories had negative comps, which were primarily driven by lower electronics sales, particularly in tablet, digital camera, gaming and DVD products, as we continue to narrow our product offerings in our electronics department in order to appropriately react to our customer's response to our product offerings, and overall trends for, this category in the retail marketplace.

We expect comparable store sales to increase in the range of $1 \%$ to $3 \%$ during the second quarter of 2014 , which is attributed to a continuation of the trends in Food and Consumables, improvement in the performance of our Seasonal offerings from the slow start of Spring, and the favorable impact of the anticipated completion of our lease-to-purchase program on our Furniture \& Home Décor category.

## Gross Margin

Gross margin dollars decreased $\$ 8.6$ million, or $1.7 \%$, to $\$ 493.6$ million for the first quarter of 2014 , compared to $\$ 502.2$ million for the first quarter of 2013. The decrease in gross margin dollars was principally due to a lower gross margin rate, which decreased gross margin dollars by approximately $\$ 14.2$ million partially offset by an increase of approximately $\$ 5.6$ million resulting from sales impact. Gross margin as a percentage of net sales decreased 110 basis points to $38.5 \%$ in the first quarter of 2014 , compared to $39.6 \%$ in the first quarter of 2013. The gross margin rate decrease was principally due to the impact of a higher markdown rate and a shift in merchandise mix with an increase in net sales in categories with lower gross margin rates, as evidenced by our comp increases in our Food and Consumables categories. The increase in the markdown rate was primarily driven by higher discounts taken to sell through certain under-performing categories as we narrowed our assortment as part of our Edit to Amplify strategy.

In the second quarter of 2014, we expect our gross margin rate will be lower than the second quarter of 2013, as we expect higher freight costs and our Food and Consumables categories are expected to grow at a faster rate than our overall comp in the second quarter of 2014 as compared to the second quarter of 2013.

## Selling and Administrative Expenses

Selling and administrative expenses were $\$ 417.5$ million for the first quarter of 2014 , compared to $\$ 413.9$ million for the first quarter of 2013 . The increase of $\$ 3.6$ million, or $0.9 \%$, was primarily due to increases in store occupancy expenses of $\$ 2.4$ million, distribution and transportation expenses of $\$ 2.2$ million, higher accrued bonus expense of $\$ 2.0$ million, and increases in corporate office payroll and utilities expenses of $\$ 1.0$ million each. These increases were partially offset by the absence of a non-recurring ligation settlement of $\$ 5.1$ million and a decrease in share-based compensation expense of $\$ 1.8$ million. The increase in store occupancy expense was primarily the result of an increase in store rents from the exercise of lease options and property maintenance costs related to the harsh winter. The increase in distribution and transportation expenses was primarily due to an increased number of merchandise cartons flowing from our distribution centers to our stores. The increase in accrued bonus expense was directly related to better relative financial performance in the first quarter of 2014 compared to our annual operating plan as compared to our performance during the first quarter of 2013 . The increase in corporate office payroll costs has been driven by our investment in our merchandising team and expansion of our marketing team as we develop our omnichannel strategy. Utilities expense increased as the direct result of the unseasonably cold weather in many regions of the U.S. during the first quarter of 2014 . The nonrecurring litigation settlement was the result of a loss contingency for a legal matter that was recognized in the first quarter of 2013 and finalized in the second quarter of 2013. The decrease in share-based compensation expense was primarily driven by the forfeiture of awards by individuals affected by separation activities and the associated reversal of costs.

As a percentage of net sales, selling and administrative expenses decreased 10 basis points to $32.6 \%$ for the first quarter of 2014 compared to $32.7 \%$ for the first quarter of 2013.

In the second quarter of 2014, we expect our selling and administrative expenses as a percentage of net sales will increase compared to the second quarter of 2013. We expect an increase in store payroll costs as we work on resets and modifications to in-store merchandise presentation and an increase in accrued bonus expense from higher performance to plan in the second quarter of 2014 as compared to the second quarter of 2013, which benefited from a partial reversal of accrued bonus expense as performance to plan slowed during the second quarter of 2013.

## Depreciation Expense

Depreciation expense increased $\$ 2.0$ million to $\$ 28.8$ million in the first quarter of 2014 , compared to $\$ 26.8$ million for the first quarter of 2013 . The increase is directly related to our spending on new stores in late 2013 and early 2014 , continued investment in systems, and capital spending to support and maintain our stores and distribution centers. Depreciation expense as a percentage of sales increased by 10 basis points compared to the first quarter of 2013 .

During the balance of 2014 , we expect that depreciation expense will increase as compared to 2013 based on our forecasted capital expenditures associated with our cooler and freezer program, store projects, and maintenance of existing stores and distribution centers. Capital expenditures continue to be forecasted in the range of $\$ 115$ million to $\$ 120$ million for 2014 .

## Interest Expense

Interest expense was $\$ 0.4$ million in the first quarter of 2014 , compared to $\$ 0.7$ million in the first quarter of 2013 . We had total average borrowings (including capital leases) of $\$ 46.8$ million in the first quarter of 2014 compared to total average borrowings of $\$ 120.2$ million in the first quarter of 2013 . The decrease in total average borrowings from the first quarter of 2013 to the first quarter of 2014 was the result of us beginning 2014 with $\$ 77.0$ million of outstanding borrowings, compared to $\$ 171.2$ million in borrowings outstanding at the beginning of the first quarter of 2013 .

## Income Taxes

The effective income tax rate for the first quarter of 2014 and the first quarter of 2013 for income from continuing operations was $39.0 \%$ in each period.

## Discontinued Operations

During the first quarter of 2014, we ceased our Canadian operations by closing all of our stores in Canada. Therefore, we reclassified the results of our Canadian operations to discontinued operations for all periods presented. In conjunction with the wind down of our Canadian operations in the first quarter of 2014 , we recorded $\$ 23.0$ million in contract termination costs, primarily associated with store operating leases, $\$ 2.2$ million in severance costs associated with our store and corporate office operations in Canada, and $\$ 5.1$ million in foreign currency losses associated with the reclassification of the cumulative translation adjustment from other comprehensive income.

Additionally, we have elected to classify the U.S. deferred tax benefit related to the excess tax basis in the common shares of Big Lots Canada anticipated to be recovered as a worthless stock deduction in the foreseeable future in discontinued operations, as the generation of this deduction stemmed from our Canadian operations which have been classified as discontinued operations. During the first quarter of 2014, the recognized deferred income tax benefit was $\$ 8.6$ million.

## Capital Resources and Liquidity

On July 22, 2011 , we entered into the 2011 Credit Agreement. The 2011 Credit Agreement was scheduled to expire on July 22, 2016. On May 30, 2013, we entered into an amendment of the 2011 Credit Agreement that extended its expiration date to May 30, 2018. Borrowings under the 2011 Credit Agreement are available for working capital and general corporate purposes. The 2011 Credit Agreement includes a $\$ 30$ million swing loan sublimit and a $\$ 150$ million letter of credit sublimit. The interest rates, pricing and fees under the 2011 Credit Agreement fluctuate based on our debt rating. The 2011 Credit Agreement allows us to select our interest rate for each borrowing from multiple interest rate options. The interest rate options are generally derived from the prime rate or LIBOR. We may prepay revolving loans made under the 2011 Credit Agreement. The 2011 Credit Agreement contains financial and other covenants, including, but not limited to, limitations on indebtedness, liens and investments, as well as the maintenance of two financial ratios - a leverage ratio and a fixed charge coverage ratio. A violation of any of the covenants could result in a default under the 2011 Credit Agreement that would permit the lenders to restrict our ability to further access the 2011 Credit Agreement for loans and letters of credit and require the immediate repayment of any outstanding loans under the 2011 Credit Agreement. At May 3, 2014, we were in compliance with the covenants of the 2011 Credit Agreement.

The primary source of our liquidity is cash flows from operations and, as necessary, borrowings under the 2011 Credit Agreement. Our net income and, consequently, our cash provided by operations are impacted by net sales volume, seasonal sales patterns, and operating profit margins. Our net sales are typically highest during the nine-week Christmas selling season in our fourth fiscal quarter. Generally, our working capital requirements peak late in our third fiscal quarter or early in our fourth fiscal quarter. We have typically funded those requirements with borrowings under our credit facility. In March 2014, our Board of Directors authorized us to repurchase up to $\$ 125.0$ million of our outstanding common shares. We intend to fund those repurchases with cash provided by operations, though given the cyclical pattern of our cash flows, the repurchases may require us to utilize funds from the 2011 Credit Agreement during the second quarter. At May 3, 2014, we had $\$ 53.6$ million borrowings under the 2011 Credit Agreement, and the borrowings available under the 2011 Credit Agreement were $\$ 637.2$ million, after taking into account the reduction in availability resulting from outstanding letters of credit totaling $\$ 9.2$ million. We anticipate that through September 15, 2014, total indebtedness under the 2011 Credit Agreement will peak at less than $\$ 200$ million, which includes outstanding letters of credit and the estimated impact of the cash needs of our former Canadian segment.

Cash provided by operating activities increased by $\$ 42.0$ million to $\$ 102.2$ million in the first quarter of 2014 compared to $\$ 60.2$ million in the first quarter of 2013. The increase was primarily driven by an increase in cash provided by the sale of inventory in the ordinary course of business of $\$ 47.9$ million coupled with a decrease in cash used to pay for accounts payable of $\$ 12.8$ million in the first quarter of 2014 as compared to the first quarter of 2013 . During the first quarter of 2014 , we improved our inventory turnover, while maintaining our planned purchasing schedule which benefited our accounts payable position. Additionally, the change in our net current income tax payable increased our cash provided by operating activities by $\$ 12.4$ million in the first quarter of 2014 as compared to the first quarter of 2013. The change was primarily the result of generating lower taxable income during the first quarter of 2014 as compared to the first quarter of 2013, which lowered our estimated income tax obligation. Partially offsetting the improvement in our inventory, accounts payable, and current income taxes was a decrease in net income of $\$ 29.0$ million, which was primarily driven by the increase in losses from discontinued operations associated with the wind down of our Canadian operations.

Cash used in investing activities decreased by $\$ 0.3$ million to $\$ 15.5$ million in the first quarter of 2014 compared to $\$ 15.8$ million in the first quarter of 2013. The decrease was primarily due to a decrease of $\$ 1.3$ million in capital expenditures to $\$ 16.0$ million in the first quarter of 2014 compared to $\$ 17.3$ million in the first quarter of 2013. The decrease in capital expenditures was partially offset by fewer cash proceeds from sale of property and equipment of $\$ 0.9$ million in the first quarter of 2014.

Cash used in financing activities increased by $\$ 60.2$ million to $\$ 93.4$ million in the first quarter of 2014 compared to $\$ 33.2$ million in the first quarter of 2013. The primary driver of the increase was the activity related to the share repurchase program in the first quarter of 2014 , which accounts for $\$ 76.6$ million of the cash used in financing activities. Partially offsetting the increase in cash used in financing activities was a decrease in net repayment of borrowings under our bank credit facility of $\$ 10.6$ million to $\$ 23.4$ million in the first quarter of 2014 compared to $\$ 34.0$ million in the first quarter of 2013 . Additionally, proceeds received from the exercise of stock options increased $\$ 5.6$ million to $\$ 6.5$ million in the first quarter of 2014 compared to $\$ 0.9$ million in the first quarter of 2013.

On a consolidated basis, we continue to expect cash provided by operating activities less capital expenditures to be approximately $\$ 145$ million for 2014 , which is based on generating $\$ 170$ million from our continuing operations, while paying approximately $\$ 25$ million to complete the wind down of our former Canadian segment.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to make estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period, as well as the related disclosure of contingent assets and liabilities at the date of the financial statements. On an ongoing basis, management evaluates its estimates, judgments, and assumptions, and bases its estimates, judgments, and assumptions on historical experience, current trends, and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. See note 1 to our consolidated financial statements included in our 2013 Form 10-K for additional information about our accounting policies.

The estimates, judgments, and assumptions that have a higher degree of inherent uncertainty and require the most significant judgments are outlined in Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our 2013 Form 10-K. Had we used estimates, judgments, and assumptions different from any of those discussed in our 2013 Form 10-K, our financial condition, results of operations, and liquidity for the current period could have been materially different from those presented.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are subject to market risk from exposure to changes in interest rates on investments that we make from time to time and on borrowings under the 2011 Credit Agreement. An increase or decrease of $1 \%$ in interest rates would not have a material effect on our financial condition, results of operations, or liquidity.

We are subject to market risks associated with foreign currency exchange rate fluctuations between the Canadian Dollar and the U.S. Dollar. An increase or decrease of $1 \%$ in foreign currency exchange rates would not have a material effect on our financial condition, results of operations, or liquidity.

## Item 4. Controls and Procedures

## Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have each concluded that such disclosure controls and procedures were effective as of the end of the period covered by this report.

## Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting (as that term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Part II. Other Information

## Item 1. Legal Proceedings

Item 103 of SEC Regulation S-K requires that we disclose actual or known contemplated legal proceedings to which a governmental authority and we are each a party and that arise under laws dealing with the discharge of materials into the environment or the protection of the environment, if the proceeding reasonably involves potential monetary sanctions of $\$ 100,000$ or more. Accordingly, please refer to the discussion in note 8 to the accompanying consolidated financial statements regarding the subpoena we received from the District Attorney for the County of Alameda, State of California.

Aside from this matter, no response is required under Item 103 of Regulation S-K. For a discussion of certain litigated matters, also see note 8 to the accompanying consolidated financial statements.

## Item 1A. Risk Factors

During the first quarter of 2014 , there were no material changes to the risk factors previously disclosed in our 2013 Form 10-K.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(In thousands, except price per share data)

| Period | (a) Total Number of Shares Purchased (1)(2) | (b) Average Price Paid per Share |  | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs |  | oximate Value of May Yet sed Under ns or rams |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February 2, 2014 - March 1, 2014 | - | \$ | - | - | \$ | - |
| March 2, 2014 - March 29, 2014 | 664 |  | 36.98 | 658 |  | 100,678 |
| March 30, 2014 - May 3, 2014 | 1,515 |  | 38.43 | 1,515 |  | 42,457 |
| Total | 2,179 | \$ | 37.99 | 2,173 | \$ | 42,457 |

(1) The 2014 Repurchase Program is comprised of a March 5, 2014 authorization by our Board of Directors for the repurchase of up to $\$ 125.0$ million of our common shares. During the first quarter of 2014, we purchased approximately $\$ 82.5$ million of our common shares under the 2014 Repurchase Program.
(2) In March 2014, in connection with the vesting of certain outstanding restricted shares, we acquired 6,397 of our common shares, which were withheld to satisfy minimum statutory income tax withholdings.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Mine Safety Disclosures

None.

## Item 5. Other Information

None.

## Item 6. Exhibits

Exhibits marked with an asterisk $\left(^{*}\right)$ are filed herewith. The Exhibit marked with two asterisks $\left({ }^{* *}\right)$ is furnished electronically with this Quarterly Report.

| $\underline{\text { Exhibit No. }}$ | Document |
| :--- | :--- |
| $\underline{31.1^{*}}$ | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| $\underline{31.2^{*}}$ | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| $\underline{32.1^{*}}$ | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| $101^{* *}$ | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: June 11, 2014

## BIG LOTS, INC.

By: /s/ Timothy A. Johnson

Timothy A. Johnson
Executive Vice President and Chief Financial Officer
(Principal Financial Officer, Principal Accounting Officer and Duly Authorized Officer)

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER

## PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, David J. Campisi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Big Lots, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: June 11, 2014
By: /s/ David J. Campisi
David J. Campisi
Chief Executive Officer and President

## CERTIFICATION OF CHIEF FINANCIAL OFFICER

## PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Timothy A. Johnson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Big Lots, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: June 11, 2014
By: /s/ Timothy A. Johnson
Timothy A. Johnson
Executive Vice President and Chief Financial Officer

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER

## PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

This certification is provided pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and accompanies the quarterly report on Form 10-Q (the "Report") for the quarter ended May 3, 2014, of Big Lots, Inc. (the "Company"). I, David J. Campisi, Chief Executive Officer and President of the Company, certify that:
(i) the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78 m or 780 (d)); and
(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: June 11, 2014

By:/s/ David J. Campisi
David J. Campisi
Chief Executive Officer and President

CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

This certification is provided pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and accompanies the quarterly report on Form 10-Q (the "Report") for the quarter ended May 3, 2014, of Big Lots, Inc. (the "Company"). I, Timothy A. Johnson, Executive Vice President and Chief Financial Officer of the Company, certify that:
(i) the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: June 11,2014

By: /s/ Timothy A. Johnson
Timothy A. Johnson
Executive Vice President and Chief Financial Officer

