## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549
FORM 10-Q
Quarterly report filed pursuant to section 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 30, 1999 Commission file number 1-8897
CONSOLIDATED STORES CORPORATION
A Delaware Corporation
IRS No. 06-1119097
1105 North Market Street, Suite 1300
P. O. Box 8985

Wilmington, Delaware 19899
(302) 478-4896

Indicate whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

The number of shares of Common Stock $\$ .01$ par value per share, outstanding as of December 6, 1999, was $110,825,407$ and there were no shares of Nonvoting Common Stock, $\$ .01$ par value per share outstanding at that date.
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## CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES

 CONDENSED CONSOLIDATED BALANCE SHEETS
## IN THOUSANDS, EXCEPT PAR VALUE)

|  | $\begin{array}{r} \text { October } 30, \\ 1999 \end{array}$ | January 30, 1999 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| CURRENT ASSETS: |  |  |
| Cash and cash equivalents | \$ 93,388 | \$ 75,906 |
| Inventories | 1,605,891 | 1,096,844 |
| Deferred income taxes | 105,024 | 98,739 |
| Other current assets | 110,609 | 63,686 |
| Total current assets | 1,914,912 | 1,335,175 |
| Property and equipment - net | 721,654 | 683,437 |
| Other assets | 39,193 | 23,912 |
|  | \$2,675,759 | \$2,042,524 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| CURRENT LIABILITIES: |  |  |
| Accounts payable | \$ 599,123 | \$ 337,368 |
| Accrued liabilities and income taxes | 90,549 | 122,221 |
| Current maturities of long-term obligations | 156,578 | 352 |
| Total current liabilities | 846,250 | 459,941 |
| Long-term obligations | 530,905 | 295,619 |
| Deferred income taxes and other liabilities | 104,429 | 105,062 |
| Minority interest | 14,592 |  |
| Commitments and contingencies |  |  |
| STOCKHOLDERS' EQUITY: |  |  |
| Preferred stock - authorized 2,000 shares, \$.01 par value: none issued |  |  |
| Common stock - authorized 290,000 shares, $\$ .01$ par |  | 1,095 |
| Nonvoting common stock - authorized 8,000 shares, $\$ .01$ par value; none issued |  |  |
| Additional paid-in capital | 406,429 | 385,612 |
| Retained earnings | 772,046 | 795,195 |
| Total stockholders' equity | 1,179,583 | 1,181,902 |
|  | \$2,675,759 | \$2,042,524 |

The accompanying notes are an integral part of these condensed financial statements.

CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(IN THOUSANDS, EXCEPT INCOME PER COMMON SHARE DATA)

|  | Thirteen weeks ended |  |  |  | Thirty-nine weeks ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { October } 30, \\ 1999 \end{array}$ |  | $\begin{array}{r} \text { October 31, } \\ 1998 \end{array}$ |  | October 30, 1999 |  | $\begin{gathered} \text { October } 31, \\ 1998 \end{gathered}$ |  |
| Net sales | \$ | 999,632 | \$ | 856,433 | \$ | 2,853,181 | \$ | 2,503,605 |
| Cost and expenses: |  |  |  |  |  |  |  |  |
| Cost of sales |  | 584,900 |  | 504,110 |  | 1,668,553 |  | 1,469,048 |
| Selling and administrative expenses |  | 436,723 |  | 371,007 |  | 1,209,598 |  | 1,031,483 |
| Interest expense |  | 8,938 |  | 8,748 |  | 19,409 |  | 18,512 |
|  | 1,030,561 |  | 883,865 |  | 2,897,560 |  | 2,519,043 |  |
| Loss before income taxes and minority interest |  | $(30,929)$ |  | $(27,432)$ |  | $(44,379)$ |  | $(15,438)$ |
| Income taxes benefit |  | $(12,217)$ |  | $(10,700)$ |  | $(17,530)$ |  | $(6,029)$ |
| Loss before minority interest |  | $(18,712)$ |  | $(16,732)$ |  | $(26,849)$ |  | $(9,409)$ |
| Minority interest in net loss of consolidated subsidiary |  | $(3,700)$ |  |  |  | $(3,700)$ |  |  |
| Net loss | \$ | $(15,012)$ | \$ | $(16,732)$ | \$ | $(23,149)$ | \$ | $(9,409)$ |
| Loss per common share | \$ | (0.14) | \$ | (0.15) | \$ | (0.21) | \$ | (0.09) |
| Loss per common share - diluted | \$ | (0.14) | \$ | (0.15) | \$ | (0.21) | \$ | (0.09) |
| Average common shares outstanding | 110,609 |  | 109,473 |  | 110,191 |  | 109,099 |  |
| Dilutive effect of stock options |  |  |  |  |  |  |  |  |
| Diluted | 110,609 |  | 109,473 |  | 110,191 |  | 109,099 |  |

The accompanying notes are an integral part of these condensed financial statements.

CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)

|  | Thirty-nine weeks ended |  |
| :---: | :---: | :---: |
|  | October 30, 1999 | October 31, 1998 |
| OPERATING ACTIVITIES: |  |  |
| Net loss | \$ $(23,149)$ | \$ (9,409) |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |
| Depreciation and amortization | 69,998 | 67,392 |
| Deferred income taxes | $(6,917)$ | 9,328 |
| Other | 15,715 | 16,422 |
| Change in assets and liabilities | $(325,887)$ | $(480,774)$ |
| Net cash used in operating activities | $(270,240)$ | $(397,041)$ |
| INVESTMENT ACTIVITIES: |  |  |
| Capital expenditures | $(111,532)$ | $(124,692)$ |
| Other | $(2,054)$ | 719 |
| Net cash used for investment activities | $(113,586)$ | $(123,973)$ |
| FINANCING ACTIVITIES: |  |  |
| Proceeds from credit agreements, net | 391,798 | 515,833 |
| Payment of other debt, net | (286) | (261) |
| Proceeds from exercise of stock options | 9,796 | 30,476 |
| Increase in deferred credits |  | 3,427 |
| Net cash provided by financing activities | 401,308 | 549,475 |
| Increase in cash and cash equivalents | \$ 17,482 | \$ 28,461 |
| Supplemental Disclosure of Cash Flow Information: |  |  |
| Income taxes paid | \$ 42,340 | \$ 45,363 |
| Interest paid | 21,403 | 20,662 |

The accompanying notes are an integral part of these condensed financial statements.

CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - BASIS OF PRESENTATION
The condensed consolidated balance sheet at October 30, 1999, and the condensed consolidated statements of income and statements of cash flows for the thirteen and thirty-nine week periods ended October 30, 1999, have been prepared by the Company without audit. In the opinion of management, all adjustments necessary to present fairly the financial position, results of operations, and cash flows at October 30, 1999, and for the thirteen and thirty-nine week periods presented have been made. Such adjustments consisted only of normal recurring items.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted or condensed. It is suggested that the condensed consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report for the year ended January 30, 1999. The results of operations for the periods ended October 30, 1999, may not necessarily be indicative of the operating results for the full year.

NOTE 2 - BUSINESS VENTURES
Effective June 25, 1999, BrainPlay.com, Inc., an unaffiliated entity, and the Company, through wholly owned subsidiaries, formed a new limited liability company, KBkids.com LLC to operate an online retail business offering toys, video games, software, videos and other children's products. The Company will contribute $\$ 80$ million, as scheduled, by November 1, 1999, to the new entity in addition to KoB Toys buying, merchandising and other management expertise. BrainPlay.com, Inc. contributed substantially all of its assets including its Web site, its technology infrastructure and its management team. KBkids.com LLC, is $80 \%$ owned by subsidiaries of the Company and $20 \%$ by BrainPlay.com, Inc.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995
All forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this Form 10-Q or made by management of the Company involve risks and uncertainties and are subject to change based on various important factors, many of which may be beyond the Company's control. Accordingly, the Company's future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Among other things, the foregoing statements as to costs and dates relating to the Year 2000 effort are forward-looking and are based on the Company's current best estimates that may be proven incorrect as additional information becomes available. The Company's Year 2000 related forward-looking statements are also based on assumptions about many important factors, including the technical skills of employees and independent contractors, the representations and preparedness of third parties, the ability of vendors to deliver merchandise or perform services required by the Company and the collateral effects of the Year 2000 issues on the Company's business partners and customers. While the Company believes its assumptions are reasonable, it cautions that it is impossible to predict factors that could cause actual costs or timetables to differ materially from the expected results. In addition to Year 2000 issues, the following factors, among others, in some cases have affected and in the future could affect the Company's financial performance and actual results and could cause actual results for 1999 and beyond to differ materially from those expressed or implied in any forward-looking statements included in this Form 10-Q or otherwise made by management: changes in consumer spending patterns, consumer preferences and overall economic conditions, the impact of competition and pricing, changes in weather patterns, political stability, currency and exchange risks and changes in existing or potential duties, tariffs or quotas, availability of suitable store locations at appropriate terms, ability to develop new merchandise and ability to hire and train associates.

The Company does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized. Readers are also urged to carefully review and consider the various disclosures made by the Company which attempt to advise interested parties of the factors which affect the Company's business, including Management's Discussion and Analysis of Financial Condition and Results of Operations included in this report.

## OVERVIEW

Consolidated Stores Corporation is a leading value retailer specializing in closeout merchandise and toys. The Company is the largest retailer of closeout products and the largest enclosed shopping mall-based toy retailer in the United States. The Company's goal is to build upon its leadership position in closeout retailing, a growing segment of the retailing industry, and toy retailing by expanding its market presence in both existing and new markets. The Company believes that the combination of its strengths in merchandising, purchasing, site selection, distribution and cost-containment has made it a low-cost, value retailer well-positioned for future growth.

Effective June 25, 1999, BrainPlay.com, Inc., an unaffiliated entity, and the Company, through wholly owned subsidiaries, formed a new limited liability company, KBkids.com LLC to operate an online retail business offering toys, video games, software, videos and other children's products. The Company will contribute $\$ 80$ million, as scheduled, by November 1, 1999, to the new entity in addition to KoB Toys buying, merchandising and other management expertise. BrainPlay.com, Inc. contributed substantially all of its assets including its Web site, its technology infrastructure and its management team. KBkids.com LLC, is $80 \%$ owned by subsidiaries of the Company and $20 \%$ by BrainPlay.com, Inc. As of October 30, 1999, the Company contributed $\$ 70$ million of its commitment. It is anticipated the KBkids.com LLC operation will record substantial pretax operating losses for the balance of fiscal 1999.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

At October 30, 1999, the Company operated a total of 2,550 stores in all 50 states Puerto Rico and Guam. Retail operations are conducted primarily under the following names:

| Closeout | Toy |
| :---: | :---: |
| Odd Lots | KoB Toys |
| Big Lots | KoB Toy Works |
| Big Lots Furniture | KoB Toy Outlet |
| Mac Frugal's Bargains o Close-outs | KBkids.com |
| Pic 'N' Save |  |

Wholesale operations are conducted through Consolidated International and Wisconsin Toy.

The Company has historically experienced, and expects to continue to experience, seasonal fluctuations with a significant percentage of its net sales and income being realized in the fourth fiscal quarter. In addition, the company's quarterly results can be affected by the timing of store openings and closings, he amount of net sales contributed by new and existing stores and the timing of certain holidays. Quarterly fluctuations in inventory balances are normal reflecting the opportunistic purchases available at any given time and the expansion of the Company's store base. Historically, on a per store basis, inventory levels are lower at the end of the Company's fiscal year and build through the remaining three quarters of the year to a peak level in the third quarter. Accounts payable generally follow a trend similar to inventories

ANALYSIS OF OPERATIONS

Third quarter 1999 net loss was $\$ 15.0$ million, or $\$ 0.14$ per share, compared with a net loss of $\$ 16.7$ million, or $\$ 0.15$ per share, for the same period of 1998 For the thirty-nine week periods of 1999 and 1998 net losses were $\$ 23.1$ million, or $\$ 0.21$ per share, and $\$ 9.4$ million, or $\$ 0.09$ per share, respectively. Third quarter and year-to-date 1999 results include a net loss of $\$ 14.8$ million, or O. 14 per share, related to the operations of KBkids.com LLC. Excluding net losses attributable to KBkids.com LLC third quarter 1999 earnings were break-even and year-to-date net loss was $\$ 0.07$ per share.

The following tables reflect the number of stores in operation at the end of each period and compares components of the statement of income as a percent of net sales.

## etail stores in operation at end of period: Closeout



|  | Thirteen weeks ended |  | Thirty-nine weeks ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { October } 30, \\ 1999 \end{array}$ | $\begin{array}{r} \text { October } 31, \\ 1998 \end{array}$ | $\begin{array}{r} \text { October } 30, \\ 1999 \end{array}$ | $\begin{aligned} \text { October } 31, \\ 1998 \end{aligned}$ |
|  | (Percent to total net sales) |  |  |  |
| Net sales | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Gross Profit | 41.5 | 41.1 | 41.5 | 41.3 |
| Selling and administrative expenses | 43.7 | 43.3 | 42.4 | 41.2 |
|  | (2.2) | (2.2) | (0.9) | 0.1 |
| Interest expense | 0.9 | 1.0 | 0.7 | 0.7 |
| Loss before income taxes and minority interest | (3.1) | (3.2) | (1.6) | (0.6) |
| Income taxes benefit | (1.2) | (1.2) | (0.7) | (0.2) |
| Loss before minority interest | (1.9) | (2.0) | (0.9) | (0.4) |
| Minority interest in net loss of consolidated subsidiary | (0.4) |  | (0.1) |  |
| Net loss | (1.5) \% | (2.0) \% | (0.8) \% | (0.4) \% |

SALES. Net sales for the thirteen and thirty-nine week periods ended October 30, 1999, increased $16.7 \%$ and $14.0 \%$, respectively. These increases reflect the greater number of stores in operation for each period of 1999 in addition to comparable store sales increases of 9.2 。 for the quarter and $6.7 \%$ for the year to date period.

Net sales by operating segment were as follows:

| Operating Segment | October 30, 1999 |  | October 31, 1998 |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \% | \$ | \% |  |
| Closeout | \$661,417 | 66.2\% | \$557,813 | 65.1 \% | 18.6\% |
| Toys | 326,102 | 32.6 | 287,798 | 33.6 | 13.3 |
| Other | 12,113 | 1.2 | 10,822 | 1.3 | 11.9 |
|  | \$999,632 | 100.0\% | \$856,433 | 100.0\% | $16.7 \%$ |


|  | Thirty-nine weeks ended (\$ in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | October 30, 1999 |  | October 31, 1998 |  | Percentage Change |
|  | \$ | \% | \$ | \% |  |
| Closeout | \$1,928,609 | 67.6\% | \$1,666,861 | $66.6 \%$ | 15.7\% |
| Toys | 893,434 | 31.3 | 806,034 | 32.2 | 10.8 |
| Other | 31,138 | 1.1 | 30,710 | 1.2 | 1.4 |
|  | \$2,853,181 | 100.0\% | \$2,503,605 | 100.0\% | $14.0 \%$ |

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Comparable store sales by operating segment were as follows:

|  | Thirteen | ks ended | Thirty-nin | eks ended |
| :---: | :---: | :---: | :---: | :---: |
|  | October 30, 1999 | October 31, $1998$ | October 30, $1999$ | October 31, 1998 |
| Closeout | 9.8\% | (6.2) \% | $7.7 \%$ | (2.4) \% |
| Toys | 8.0 | (1.6) | 4.8 | (1.6) |
| Total | 9.2\% | (4.7) \% | $6.7 \%$ | (2.1) \% |

GROSS PROFIT. Gross profit as a percent of net sales was $41.5 \%$ for the third quarter and year-to-date period of fiscal 1999 compared to $41.1 \%$ and $41.3 \%$ in the same 1998 periods. The improvement in Closeout Stores gross profit percentage is reflective of the improved markdown and shrink performance and a historically low gross profit percentage in the 1998 period. The improvements in gross profit were partially offset by increased import freight costs over the prior year. The change in Toy Stores gross profit percentage is primarily associated with the mix of sales in lower margin categories such as video, as well as, being negatively impacted by KBkids.com LLC

Components of gross profit as a percent to each operating segments sales were as follows:


SELLING AND ADMINISTRATIVE EXPENSES. As a percent to net sales, selling and administrative expenses were $43.7 \%$ in the third quarter of fiscal 1999 and $42.4 \%$ for the year to date period. For 1999 selling and administrative expenses include operations of KBkids.com LLC which increased the percent to sales by 3.1\% for the quarter and 1.1\% in the year-to-date period. In the respective periods of fiscal 1998 selling and administrative expenses were $43.3 \%$ and $41.2 \%$. Fiscal 1998 selling and administrative expenses were below normal levels reflective of lower costs attributable to the reduced flow of merchandise to Closeout stores during that period.

INTEREST EXPENSE. Interest expense increased slightly in the third quarter and year-to-date periods of 1999 reflective of higher average debt levels on borrowings for seasonal operating requirements and capital expenditures offset to some extent by lower effective interest rates.

INCOME TAXES. The effective tax rate of the Company is anticipated to be 39.5\% in fiscal 1999 compared to $39.0 \%$ in fiscal 1998. This increase is primarily associated with state and local taxes.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## CAPITAL RESOURCES AND LIQUIDITY

The primary sources of liquidity for the Company have been cash flow from operations and as necessary borrowings under available credit facilities. Working capital at October 30,1999 , was $\$ 1,068.7$ million compared to $\$ 1,084.1$ million at October 31, 1998. For the thirty-nine week periods ended October 30, 999, and October 31, 1998, net cash used by operations was $\$ 270.2$ million and $\$ 397.0$ million and capital expenditures were $\$ 111.5$ million and $\$ 124.7$ million, respectively.

The Company has a Revolving Credit Facility which provides senior bank financing in an aggregate principal amount of up to $\$ 700$ million. The facility has a maturity date of May 15,2003 . From time-to-time the company also utilizes uncommitted credit facilities, subject to the terms of the Revolving Credit Facility, to supplement short-term borrowing requirements. At October 30, 1999, approximately $\$ 133.9$ million was available for borrowings under the Revolving Credit Facility and $\$ 107.3$ million of uncommitted credit facilities were available.

The funding commitment and anticipated pretax operating losses of the KBkids.com LLC operation for the balance of fiscal 1999 are not expected to have a significant impact on the Company's ability to fund ongoing operating requirements and future capital expenditures related to the expansion of existing businesses and development of new projects. Additionally, management is not aware of any current trends, events, demands, commitments, or uncertainties which reasonably can be expected to have a material impact on the liquidity, capital resources, financial position or results of operations of the Company.

## ACCOUNTING PRONOUNCEMENTS

The Financial Accounting Standards Board has issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (FAS 133), which is effective for quarters beginning after June 15, 000. FAS 133 requires all derivatives to be recorded on the balance sheet at fair value and establishes accounting treatment for various types of hedges. The Company has a limited exposure to derivative products and is analyzing the implementation requirements of FAS 133. No material impact on reported results is currently anticipated after the adoption of FAS 133.

IMPACT OF YEAR 2000

The "Year 2000" issue arose because many existing computer programs use a two-digit format, as opposed to four digits, to refer to a year. These programs, if not corrected, could fail or create erroneous results after the century date changes on January 1, 2000, or when otherwise dealing with dates later than December 31, 1999. This "Year 2000" issue is believed to affect virtually all companies and organizations, including the Company.

Since 1990 the Company has been evaluating, assessing and adjusting all known date-sensitive systems and equipment for "Year 2000" compliance. The scope of this effort includes internally developed information technology (IT) systems, purchased and leased software, embedded systems, and electronic data interchange transaction processing. The Company also instituted and maintains strict policies regarding standards for all Network Servers and software, desktop and laptop computers, operating systems, desktop software and applications, and communication routers and hubs. The monitoring of "Year 2000" risks has significantly enhanced the Company's readiness enabling the quick deployment and testing of compliant hardware and software as it is developed. In 1996 the Company initiated a "Year 2000" Compliance Committee which inventoried internally developed production systems and identified those and the data files which needed to be modified. OPERATIONS

In 1997 all package software applications were evaluated to determine which were not "Year 2000" compliant and a plan was developed for either updating or eliminating these applications. Also evaluated to determine "Year 2000" readiness were all computer hardware and operating systems including AS400's, RISC 6000's, Tandems, servers, PC's and cash registers. The evaluation phase of the "Year 2000" project is substantially complete and included both IT, such as noted above, and non-IT equipment, such as warehouse sortation and security systems.

The Company believes its IT systems are "Year 2000" compliant. However, all situations cannot be anticipated and, there can be no assurance of timely compliance by third parties, such as utility companies, government agencies or merchandise suppliers, which may have an adverse effect on the company. The Company operates a large number of geographically dispersed stores and procures its merchandise for resale and supplies for operational purposes from a vast network of vendors located both within and outside the United States. The Company is not dependent on any one vendor for more than $4 \%$ of its merchandise purchases. The established relationships with key vendors are a valued asset however, substitute products for most of the goods available for sale in the closeout stores may be obtained from other vendors. If certain vendors are unable to deliver product on a timely basis, due to their own "Year 2000" issues, it is anticipated others would be capable to deliver similar goods. Approximately $20 \%$ of the Company's merchandise is imported, and any significant disruptions in the global transportation industry, including a delay in the processing of merchandise through customs, could cause a material adverse impact on the Company's operations.

Despite the significant efforts to address "Year 2000" concerns, the Company could potentially experience disruptions to some of its operations, including, but not limited to, loss of communications links with certain store locations, delays in receipt of inventory, loss of electric power, inability to process transactions, send purchase orders or engage in similar normal business activities resulting from non compliant systems used by third party business and governmental entities. Although minimal business disruption is anticipated the Company has established contingency plans to ensure that the core business operations are able to continue in the event of a "Year 2000" issue. These plans are based on existing emergency response plans, business continuity plans and the results of the "Year 2000 " project. The operating segments have considered various contingencies, such as operational alternatives, alternative merchandise vendors and alternative service providers. Additionally, several areas within the Company have adopted mandatory attendance policies for certain managers, staff and consultants for the days surrounding the millennium change in order to assure adequate and appropriate managerial and other response to address any "Year 2000" related problem that may arise and, if necessary, may be handled by manual intervention.

The Company has incurred to date approximately $\$ 5$ million of costs to implement its "Year 2000" compliance program and presently expects to incur not more than S. 5 million of additional costs in the aggregate. All of the Company's "Year 2000" compliance costs have been or are expected to be funded from the Company's operating cash flow. The Company's "Year 2000" compliance budget does not include material amounts for hardware replacement because the Company has historically employed a strategy to continually upgrade its mainframe and midrange computer systems and to update systems with respect to both preexisting operations and in conjunction with the acquisitions and mergers effected by the Company in recent years. Consequently, the Company's "Year 2000" budget has not required the diversion of funds from or the postponement of the implementation of other planned IT projects.

The cost of the conversions and the completion dates are based on management's best estimates and may be updated as additional information becomes available. Readers are referred to SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 of this report, which addresses forward-looking statements made by the Company. OPERATIONS

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
The Company has not entered into any transactions using derivative financial instruments or derivative commodity instruments. The Company is subject to market risk from exposure to changes in interest rates based on its financing, investing and cash management activities. The Company utilizes various credit facilities to fund seasonal working capital requirements which are comprised primarily of variable rate debt. As of October 30, 1999, the Company had outstanding variable rate borrowings of $\$ 576.2$ million at a weighted average interest rate of $5.65 \%$.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings. Not applicable.
Item 2. Changes in Securities. Not applicable.

Item 3. Defaults Upon Senior Securities. Not applicable.
Item 4. Submission of Matters to Vote of Security Holders.

No matter was submitted during the third quarter of the fiscal year covered by this report to a vote of security holders.

Item 5. Other Information. None.

Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits.

Exhibit No. Document

27 Financial Data Schedule (only submitted to SEC in electronic format)
(b) Reports on Form 8-K. None.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONSOLIDATED STORES CORPORATION
(Registrant)
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Dated: December 10, 1999
By: /s/ Michael J. Potter
Michael J. Potter,
Executive Vice President,
Chief Financial Officer, and
Principal Accounting Officer

This schedule contains summary financial data extracted from Consolidated Stores Corporation and Subsidiaries Consolidated Financial Statements filed in Form $10-Q$ as of October 30, 1999, and the periods then ended, and is qualified in its entirety by reference to such financial statements.

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