### SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

QUARTERLY REPORT FILED PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 1999 Commission file number 1-8897

CONSOLIDATED STORES CORPORATION

A Delaware Corporation
IRS No. 06-1119097

1105 North Market Street, Suite 1300
P. O. Box 8985
Wilmington, Delaware 19899
(302) 478-4896

Indicate whether the Registrant (1) has filed all reports required to be filed by Section 13 or  $15\,(d)$  of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

The number of shares of Common Stock \$.01 par value per share, outstanding as of September 2, 1999, was 110,702,523 and there were no shares of Nonvoting Common Stock, \$.01 par value per share outstanding at that date.

## CONSOLIDATED STORES CORPORATION QUARTERLY REPORT ON FORM 10-Q

### INDEX

	Page
PART I - FINANCIAL INFORMATION	
Item 1. Financial Statements	
Condensed Consolidated Balance Sheets	3
Condensed Consolidated Statements of Income	4
Condensed Consolidated Statements of Cash Flows	5
Notes to Condensed Consolidated Financial Statements	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	7
PART II - OTHER INFORMATION	
Items 1 - 6	13
Signature	14

# CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT PAR VALUE)

	July 31, 1999	January 30, 1999
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 83,800	\$ 75 <b>,</b> 906
Inventories		1,096,844
Deferred income taxes Other current assets	99 <b>,</b> 075 95 <b>,</b> 733	
Total current assets	1,552,942	1,335,175
Duranta and amiliana to	710 070	C02 427
Property and equipment - net Other assets	712,879 45,108	
	\$2,310,929	 \$2,042,524
	========	=======
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES: Accounts payable	\$ 386 307	\$ 337,368
Accrued liabilities and income taxes	80,382	•
Current maturities of long-term obligations	147,669	352
Total current liabilities	614,358	459 <b>,</b> 941
Long-term obligations	380 <b>,</b> 838	295,619
Deferred income taxes and other liabilities Commitments and contingencies	126,472	105,062
STOCKHOLDERS' EQUITY: Preferred stock - authorized 2,000 shares, \$.01 par value: none issued		
Common stock - authorized 290,000 shares, \$.01 par value; issued 110,156 and 109,524 shares, respectively Nonvoting common stock - authorized 8,000 shares, \$.01 par value; none issued	1,102	1,095
Additional paid-in capital	401,101	385,612
Retained earnings	787,058	
Total stockholders' equity	1,189,261	
	\$2,310,929	\$2,042,524
		=======

# CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (IN THOUSANDS, EXCEPT INCOME PER COMMON SHARE DATA)

			Twenty-six	
	July 31, 1999	August 1, 1998	July 31, 1999	August 1,
Net sales	\$ 929,802	\$ 823 <b>,</b> 870	\$ 1,853,549	\$ 1,647,172
Costs and expenses:  Cost of sales  Selling and administrative expenses  Interest expense	386,308 5,641	325,881 5,690	1,083,653 772,875 10,471	660,476 9,764
		813,216	1,866,999	1,635,178
Income (loss) before income taxes Income taxes	(7,300) (2,884)	10,654		11,994
Net income (loss)	\$ (4,416)		\$ (8,137)	
Income (loss) per common share Income (loss) per common share - diluted	\$ (0.04) \$ (0.04)	\$ 0.06 \$ 0.06	\$ (0.07) \$ (0.07)	\$ 0.07 \$ 0.06
Average common shares outstanding Dilutive effect of stock options	110,123	109,355 3,757		108,928 4,029
Diluted		113,112	109,982	112,957

The accompanying notes are an integral part of these condensed financial statements.

# CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)

	Twenty-six weeks ended			
		July 31, 1999		ugust 1, 1998
OPERATING ACTIVITIES:				
Net income (loss) Adjustments to reconcile net income to net cash used in	\$	(8,137)	\$	7,323
operating activities: Depreciation and amortization		45,605		45 655
Deferred income taxes		•		17,342
Other		8,588		17,484
Change in assets and liabilities		(202, 436)		(323, 494)
Net cash used in operating activities		(156,015)		(235 <b>,</b> 690)
INVESTMENT ACTIVITIES: Capital expenditures Other		(77 <b>,</b> 594) 875		(86 <b>,</b> 562) 27
Net cash used for investment activities		(76 <b>,</b> 719)		(86,535)
FINANCING ACTIVITIES:  Proceeds from credit agreements, net		232,725		298,953
Payment of other debt, net		(189)		(172)
Proceeds from exercise of stock options Increase in deferred credits		8 <b>,</b> 092		18,617 2,521
Net cash provided by financing activities		240,628		319,919
Increase (decrease) in cash and cash equivalents	\$	7 <b>,</b> 894	\$	(2,306)
Supplemental Disclosure of Cash Flow Information:	<b>^</b>	41 650		42 425
Income taxes paid Interest paid	\$	41,652 10,535		
•		.,		- ,

The accompanying notes are an integral part of these condensed financial statements.

## CONSOLIDATED STORES CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1 - BASIS OF PRESENTATION

The condensed consolidated balance sheet at July 31, 1999, and the condensed consolidated statements of income and statements of cash flows for the thirteen and twenty-six week periods ended July 31, 1999, have been prepared by the Company without audit. In the opinion of management, all adjustments necessary to present fairly the financial position, results of operations, and cash flows at July 31, 1999, and for the thirteen and twenty-six week periods presented have been made. Such adjustments consisted only of normal recurring items.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principals have been omitted or condensed. It is suggested that the condensed consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report for the year ended January 30, 1999. The results of operations for the periods ended July 31, 1999, may not necessarily be indicative of the operating results for the full year.

### NOTE 2 - BUSINESS VENTURES

Effective June 25, 1999, BrainPlay.com, Inc., an unaffiliated entity, and the Company, through wholly owned subsidiaries, formed a new limited liability company, KBKids.com LLC to operate an online retail business offering toys, video games, software, videos and other children's products. The Company will contribute \$80 million, as scheduled, by November 1, 1999, to the new entity in addition to K-B Toys buying, merchandising and other management expertise. BrainPlay.com, Inc. contributed substantially all of its assets including its Web site, its technology infrastructure and its management team. KBKids.com LLC, is 80% owned by subsidiaries of the Company and 20% by BrainPlay.com, Inc. Results of operations and the effect of this transaction on the Company's financial position and cash flows for the quarter ended July 31, 1999 were immaterial.

#### OVERVIEW

Consolidated Stores Corporation is a leading value retailer specializing in closeout merchandise and toys. The Company is the largest retailer of closeout products and the largest enclosed shopping mall-based toy retailer in the United States. The Company's goal is to build upon its leadership position in closeout retailing, a growing segment of the retailing industry, and toy retailing by expanding its market presence in both existing and new markets. The Company believes that the combination of its strengths in merchandising, purchasing, site selection, distribution and cost-containment has made it a low-cost, value retailer well-positioned for future growth.

At July 31, 1999, a total of 2,504 stores in all 50 states and Puerto Rico. Retail operations are conducted primarily under the following names:

Closeout	Тоу
Odd Lots	K-B Toys
Big Lots	K-B Toy Works
Big Lots Furniture	K-B Toy Outlet
Mac Frugal's Bargains - Close-outs	KBKids.com
Pic `N' Save	

Wholesale operations are conducted through Consolidated International and Wisconsin Toy.

The Company has historically experienced, and expects to continue to experience, seasonal fluctuations with a significant percentage of its net sales and income being realized in the fourth fiscal quarter. In addition, the Company's quarterly results can be affected by the timing of store openings and closings, the amount of net sales contributed by new and existing stores and the timing of certain holidays. Quarterly fluctuations in inventory balances are normal reflecting the opportunistic purchases available at any given time and the expansion of the Company's store base. Historically, on a per store basis, inventory levels are lower at the end of the Company's fiscal year and build through the remaining three quarters of the year to a peak level in the third quarter. Accounts payable generally follow a trend similar to inventories.

### RESULTS OF OPERATIONS

The following tables reflects the number of stores in operation at the end of each period and compares components of the statement of income as a percent of net sales.

	July 31, 1999	August 1, 1998
Retail stores in operation at end of period:		
Closeout	1,177	1,050
Toy	1,327	1,267
10 y	1,321	1,201
	2,504	2,317

		weeks ended August 1, 1998	-	
		/D		
		(Percent to to	tal net sales	5)
Net sales Gross Profit Selling and administrative expenses	100.0% 41.4 41.5	100.0% 41.5 39.6	100.0% 41.5 41.7	100.0% 41.4 40.1
Operating profit (loss) Interest expense	(0.1) 0.7	1.9	(0.2)	1.3
Income (loss) before income taxes Income taxes	(0.8) (0.3)	1.2	(0.7)	0.7
Net income (loss)	(0.5)%	0.7%	(0.4)%	0.4%

SALES. Net sales for the thirteen and twenty-six week periods ended July 31, 1999, increased 12.9% and 12.5%, respectively. These increases reflect the greater number of stores in operation for each period of 1999 in addition to comparable store sales increases of 5.4% for the quarter and 5.5% for the year to date period.

Net sales by operating segment were as follows:

### THIRTEEN WEEKS ENDED (\$ in thousands)

	July 31	July 31, 1999		August 1, 1998	
Operating Segment	\$ 	% 	\$	% 	Percentage Change
Closeout Toys Other	\$634,134 288,164 7,504	68.2% 31.0 0.8	\$551,415 263,740 8,715	66.9% 32.0 1.1	15.0% 9.3 (13.9)
	\$929,802	100.0%	\$823 <b>,</b> 870	100.0%	12.9%

### TWENTY-SIX WEEKS ENDED (\$ in thousands)

	July 31, 1999		August 1, 1998		
	\$ 	% 	\$ 	%	Percentage Change
Closeout	\$1,267,192	68.4%	\$1,109,048	67.3%	14.3%
Toys	567,332	30.6	518,236	31.5	9.5
Other	19,025	1.0	19,888	1.2	(4.3)
	\$1,853,549	100.0%	\$1,647,172	100.0%	12.5%

Comparable store sales by operating segment were as follows:

	Thirteen weeks ended		Twenty-six	weeks ended
	July 31, 1999	August 1, 1998	July 31, 1999	August 1, 1998
Closeout	6.8%	(2.5)%	6.7%	(0.1)%
Toys	2.4%	0.0 %	3.1%	(1.5)%
Total	5.4%	(1.7)%	5.5%	(0.5)%

GROSS PROFIT. Gross profit as a percent of net sales was 41.4% for the second quarter of fiscal 1999 compared to 41.5% in the same 1998 period. Gross profit was 41.5% and 41.4% for the first six months of fiscal 1999 and 1998, respectively. The decline in Closeout Stores gross profit percentage is reflective of increased import freight costs over the prior year partially offset by improved markdown performance. The change in Toy Stores gross profit percentage is primarily associated with the mix of sales in lower margin categories.

Components of gross profit as a percent to each operating segments sales were as follows:

	Thirteen weeks ended		Twenty-six	weeks ended
Operating Segment	July 31,	August 1,	July 31,	August 1,
	1999	1998	1999	1998
Closeout	42.7%	42.9%	43.1%	43.2%
Toys	38.7	39.2	38.5	38.2
Other	32.0	23.9	27.1	24.5
	41.4%	41.5%	41.5%	41.4%

SELLING AND ADMINISTRATIVE EXPENSES. As a percent to net sales, selling and administrative expenses were 41.5% in the second quarter of fiscal 1999 and 41.7% for the year to date period. In the respective periods of fiscal 1998 selling and administrative expenses were 39.6% and 40.1%. Fiscal 1998 selling and administrative expenses were below normal levels reflective of lower costs attributable to the reduced flow of merchandise to Closeout stores during that period.

INTEREST EXPENSE. Interest expense decreased slightly in the second quarter of 1999 and increased \$0.7 million, or 7.2%, for the year to date period. The change in interest expense reflects higher average debt levels on borrowings for seasonal operating requirements and capital expenditures offset to some extent by lower effective interest rates.

INCOME TAXES. The effective tax rate of the Company is anticipated to be 39.5% in fiscal 1999 compared to 39.0% in fiscal 1998. This increase is primarily associated with state and local taxes.

### CAPITAL RESOURCES AND LIQUIDITY

Effective June 25, 1999, BrainPlay.com, Inc., an unaffiliated entity, and the Company, through wholly owned subsidiaries, formed a new limited liability company, KBKids.com LLC to operate an online retail business offering toys, video games, software, videos and other children's products. The Company will contribute \$80 million, as scheduled, by November 1, 1999, to the new entity in addition to K-B Toys buying, merchandising and other management expertise. BrainPlay.com, Inc. contributed substantially all of its assets including its Web site, its technology infrastructure and its management team. KBKids.com LLC, is 80% owned by subsidiaries of the Company and 20% by BrainPlay.com, Inc. As of July 31, 1999, the Company contributed \$10 million of its commitment. A substantial amount of the Company's \$80 million commitment for the KBKids.com LLC Website operation will be expended in the third quarter of 1999 and it is anticipated the KBKids.com LLC operation will record substantial pretax operating losses for the balance of fiscal 1999.

The primary sources of liquidity for the Company have been cash flow from operations and as necessary borrowings under available credit facilities. Working capital at July 31, 1999, was \$938.6 million compared to \$857.3 million at August 1, 1998. For the twenty-six week periods ended July 31, 1999, and August 1, 1998, net cash used by operations was \$156.0 million and \$235.7 million and capital expenditures were \$77.6 million and \$86.6 million, respectively. The reduction of cash used by operations is mainly attributable to the reduction of inventory level increases in the comparative year to date periods and improved accounts payables leverage.

The Company has a Revolving Credit Facility which provides senior bank financing in an aggregate principal amount of up to \$700 million. The facility has a maturity date of May 15, 2003. From time-to-time the Company also utilizes uncommitted credit facilities, subject to the terms of the Revolving Credit Facility, to supplement short-term borrowing requirements. At July 31, 1999, approximately \$169.3 million was available for borrowings under the Revolving Credit Facility and \$159.7 million of uncommitted credit facilities were available.

The funding commitment and anticipated pretax operating losses of the KBKids.com LLC operation for the balance of fiscal 1999 are not expected to have a significant impact on the Company's ability to fund ongoing operating requirements and future capital expenditures related to the expansion of existing businesses and development of new projects. Additionally, management is not aware of any current trends, events, demands, commitments, or uncertainties which reasonably can be expected to have a material impact on the liquidity, capital resources, financial position or results of operations of the Company.

### ACCOUNTING PRONOUNCEMENTS

The Financial Accounting Standards Board has issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (FAS 133), which is effective for quarters beginning after June 15, 2000. FAS 133 requires all derivatives to be recorded on the balance sheet at fair value and establishes accounting treatment for various types of hedges. The Company has a limited exposure to derivative products and is analyzing the implementation requirements of FAS 133. No material impact on reported results is currently anticipated after the adoption of FAS 133.

### IMPACT OF YEAR 2000

The "Year 2000" issue arose because many existing computer programs use a two-digit format, as opposed to four digits, to refer to a year. These programs, if not corrected, could fail or create erroneous results after the century date changes

on January 1, 2000, or when otherwise dealing with dates later than December 31, 1999. This "Year 2000" issue is believed to affect virtually all companies and organizations, including the Company.

Since 1990 the Company has been evaluating, assessing and adjusting all known date-sensitive systems and equipment for "Year 2000" compliance. The scope of this effort includes internally developed information technology (IT) systems, purchased and leased software, embedded systems, and electronic data interchange transaction processing. The Company also instituted and maintains strict policies regarding standards for all Network Servers and software, desktop and laptop computers, operating systems, desktop software and applications, and communication routers and hubs. The monitoring of "Year 2000" risks has significantly enhanced the Company's readiness enabling the quick deployment and testing of compliant hardware and software as it is developed. In 1996 the Company initiated a "Year 2000" Compliance Committee which inventoried internally developed production systems and identified those and the data files which needed to be modified.

In 1997 all package software applications were evaluated to determine which were not "Year 2000" compliant and a plan was developed for either updating or eliminating these applications. Also evaluated to determine "Year 2000" readiness were all computer hardware and operating systems including AS400's, RISC 6000's, Tandems, servers, PC's and cash registers. The evaluation phase of the "Year 2000" project is substantially complete and included both IT, such as noted above, and non-IT equipment, such as warehouse sortation and security systems.

Substantially all of the Company's operating IT systems are "Year 2000" compliant and based on the assessment efforts to date, the Company does not believe that the "Year 2000" issue will have a material adverse effect on its financial condition or results of operations. However, all situations cannot be anticipated and, there can be no assurance of timely compliance by third parties, such as utility companies, government agencies or merchandise suppliers, which may have an adverse effect on the Company. The Company operates a large number of geographically dispersed stores and procures its merchandise for resale and supplies for operational purposes from a vast network of vendors located both within and outside the United States. The Company is not dependent on any one vendor for more than 4% of its merchandise purchases. The established relationships with key vendors are a valued asset, however, substitute products for most of the goods available for sale in the closeout stores may be obtained from other vendors. If certain vendors are unable to deliver product on a timely basis, due to their own "Year 2000" issues, it is anticipated others would be capable to deliver similar goods. Approximately 20% of the Company's merchandise is imported, and any significant disruptions in the global transportation industry, including a delay in the processing of merchandise through customs, could cause a material adverse impact on the Company's operations. The Company intends to allocate internal resources and retain dedicated consultants as necessary to be ready to take action if these events occur.

To date, the Company has not established a formal contingency plan for possible "Year 2000" issues. Where needed, the Company will establish contingency plans based on actual testing experience and assessment of outside risks. It is expected that any formal contingency plans will be in place by calendar year end.

The Company has incurred to date approximately \$5 million of costs to implement its "Year 2000" compliance program and presently expects to incur not more than \$1 million of additional costs in the aggregate. All of the Company's "Year 2000" compliance costs have been or are expected to be funded from the Company's operating cash flow. The Company's "Year 2000" compliance budget does not include material amounts for hardware replacement because the Company has historically employed a strategy to continually upgrade its mainframe and midrange computer systems and to update systems with respect to both preexisting operations and in conjunction with the acquisitions and mergers effected by the Company in recent years. Consequently, the Company's "Year 2000" budget has not required the diversion of funds from or the postponement of the implementation of other planned IT projects.

The cost of the conversions and the completion dates are based on management's best estimates and may be updated as additional information becomes available. Readers are referred to SAFE HARBOR STATEMENT UNDER THE PRI-

VATE SECURITIES LITIGATION REFORM ACT OF 1995 of this report, which addresses forward-looking statements made by the Company.

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

All forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this Form 10-Q or made by management of the Company involve risks and uncertainties and are subject to change based on various important factors, many of which may be beyond the Company's control. Accordingly, the Company's future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Among other things, the foregoing statements as to costs and dates relating to the Year 2000 effort are forward-looking and are based on the Company's current best estimates that may be proven incorrect as additional information becomes available. The Company's Year 2000 related forward-looking statements are also based on assumptions about many important factors, including the technical skills of employees and independent contractors, the representations and preparedness of third parties, the ability of vendors to deliver merchandise or perform services required by the Company and the collateral effects of the Year 2000 issues on the Company's business partners and customers. While the Company believes its assumptions are reasonable, it cautions that it is impossible to predict factors that could cause actual costs or timetables to differ materially from the expected results. In addition to Year 2000 issues, the following factors, among others, in some cases have affected and in the future could affect the Company's financial performance and actual results and could cause actual results for 1999 and beyond to differ materially from those expressed or implied in any forward-looking statements included in this Form 10-Q or otherwise made by management: changes in consumer spending patterns, consumer preferences and overall economic conditions, the impact of competition and pricing, changes in weather patterns, political stability, currency and exchange risks and changes in existing or potential duties, tariffs or quotas, availability of suitable store locations at appropriate terms, ability to develop new merchandise and ability to hire and train associates.

The Company does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized. Readers are also urged to carefully review and consider the various disclosures made by the Company which attempt to advise interested parties of the factors which affect the Company's business, including Management's Discussion and Analysis of Financial Condition and Results of Operations included in this report.

#### PART II - OTHER INFORMATION

- Item 1. Legal Proceedings. Not applicable.
- Item 2. Changes in Securities. Not applicable.
- Item 3. Defaults Upon Senior Securities. Not applicable.
- Item 4. Submission of Matters to Vote of Security Holders.
  - (a) The Company's Annual Meeting was held on May 18, 1999.
  - (b) The number of shares of voting Common Stock, \$.01 par value per share, outstanding as of March 26, 1999, the record date, was 109,901,936.
  - (c) The number of shares of Common Stock of the Company represented in person or by proxy and eligible to vote was 97,880,087.
  - (d) Proxies were solicited by management pursuant to Regulation 14 under the Securities Exchange Act of 1934. There was no solicitation in opposition to management's nominees as listed in the proxy statement. All of the nominee's were elected pursuant to a vote of the stockholders.

The vote on this proposal was:

55,854,279 20,531,027 21,757,585 ------ (For) (Against) (Abstain)

Item 5. Other Information.

None.

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibits.

Exhibit No. Document
-----27 Financial Data Schedule

(b) Reports on Form 8-K.

None.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONSOLIDATED STORES CORPORATION
----(Registrant)

Dated: September 13, 1999

By: /s/ Michael J. Potter

Michael J. Potter, Executive Vice President, Chief Financial Officer, and Principal

Accounting Officer

This schedule contains summary financial data extracted from Consolidated Stores Corporation and Subsidiaries Consolidated Financial Statements filed in Form 10-Q as of July 31, 1999, and the fiscal year then ended, and is qualified in its entirety by reference to such financial statements.

```
3-MOS
        JAN-29-2000
          JAN-31-1999
            JUL-31-1999
                      83,800
                11,442
               1,274,334
           1,552,942
                   1,184,658
              471,779
             2,310,929
        614,358
                     380,838
             0
                     1,102
                 1,188,159
2,310,929
                   1,853,549
           1,853,549
                    1,083,653
              1,856,528
                 0
            10,471
             (13,450)
                (5,313)
          (8,137)
                   0
                 (8, 137)
                  (0.07)
                 (0.07)
```