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#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended November 3, 2001

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From to

Commission File Number 1-8897

## BIG LOTS, INC.

(Exact name of registrant as specified in its charter)

Ohio (State or other jurisdiction of incorporation or organization)

06-1119097 (I.R.S. Employer Identification No.)

300 Phillipi Road, P.O. Box 28512, Columbus, Ohio (Address of principal executive office)

43228-0512 (Zip Code)

(614) 278-6800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

The number of Common Shares, \$.01 par value, outstanding as of December 10, 2001, was 114,366,185 and there were no Preferred Shares, \$.01 par value, outstanding at that date.

# BIG LOTS, INC. AND SUBSIDIARIES

# FORM 10-Q

# For the Quarter Ended November 3, 2001

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# Part I-Financial Information

# **Item 1. FINANCIAL STATEMENTS**

# BIG LOTS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (In thousands, except per share amounts)

	Thirteen weeks ended		Thirty-Nine weeks ended	
	November 3, 2001	October 28, 2000	November 3, 2001	October 28, 2000
et sales	\$773,106	\$ 733,495	\$2,295,107	\$2,165,152
osts and expenses:				
Cost of sales	456,465	420,921	1,364,621	1,250,375
Selling and administrative expenses	336,617	293,927	959,216	848,654
Interest expense	7,072	7,787	15,510	16,254
	800,154	722,635	2,339,347	2,115,283
ncome (loss) from continuing operations before income taxes	(27,048)	10,860	(44,240)	49,869
ncome tax expense (benefit)	(10,684)	4,290	(17,475)	19,698
ncome (loss) from continuing operations	(16,364)	6,570	(26,765)	30,171
siscontinued operations	, ,	(406,588)	, ,	(506,045)
et loss	\$ (16,364)	\$(400,018)	\$ (26,765)	\$ (475,874)
Et 1055	\$ (10,504)	Ψ(400,010)	\$ (20,700)	Ψ (475,074)
ncome (loss) per common share — basic:				
Income (loss) from continuing operations	\$ (0.14)	\$ 0.06	\$ (0.24)	\$ 0.27
Discontinued operations	0.00	(3.65)	0.00	(4.55)
et loss	\$ (0.14)	\$ (3.59)	\$ (0.24)	\$ (4.28)
ncome (loss) per common share — diluted:	_			
Income (loss) from continuing operations	\$ (0.14)	\$ 0.06	\$ (0.24)	\$ 0.27
Discontinued operations	0.00	(3.61)	0.00	(4.50)
et loss	\$ (0.14)	\$ (3.55)	\$ (0.24)	\$ (4.23)
verage common shares outstanding:				
Basic	113,885	111,453	113,434	111,306
Dilutive effect of stock options		1,321		1,191
Diluted	113,885	112,774	113,434	112,497

The accompanying notes are an integral part of these condensed consolidated financial statements.

# **BIG LOTS, INC. AND SUBSIDIARIES**

# CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except par value)

ASSETS	November 3, 2001(a)	February 3, 2001
Current assets:		
Cash and cash equivalents	\$ 15,375	\$ 30,661
Inventories	959,713	744,945
Deferred income taxes	179,703	177,188
Refundable income taxes	9,747	84,048
Other current assets	82,577	63,725
Total current assets	1,247,115	1,100,567
Property and equipment — net	515,577	481,909
Other assets	8,519	2,920
	\$1,771,211	\$1,585,396
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 287,662	\$ 201,564
Accrued liabilities	104,683	123,430
Total current liabilities	392,345	324,994
Long-term obligations, less current maturities	399,000	268,000
Deferred income taxes and other liabilities	61,017	64,590
Commitments and contingencies		
Stockholders' equity:		
Preferred stock — authorized 2,000 shares, \$.01 par value; none issued Common stock — authorized		
290,000 shares, \$.01 par value; issued 114,107 shares and 112,079 shares, respectively	1,141	1,121
Nonvoting common stock — authorized 8,000 shares, \$.01 par value; none issued	_,	_,
Additional paid-in capital	433,820	416,038
Retained earnings	483,888	510,653
	010.040	
Total stockholders' equity	918,849	927,812
	\$1,771,211	\$1,585,396

## (a) Unaudited

The accompanying notes are an integral part of these condensed consolidated financial statements.

# BIG LOTS, INC. AND SUBSIDIARIES

# $\label{lem:condensed} \textbf{CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)} \\ \textbf{(In thousands)}$

	Thirty-Nine Weeks Ended	
	November 3, 2001	October 28, 2000
Operating activities:		
Net loss	\$ (26,765)	\$(475,874)
Adjustments to reconcile net loss to net cash used in operating activities:		
Discontinued operations		506,045
Depreciation and amortization	49,416	46,542
Deferred income taxes	(11,227)	(151,583)
Other	3,461	3,738
Change in assets and liabilities	(91,968)	(290,166)
Cash used in discontinued operations		(209,254)
Net cash used in operating activities	(77,083)	(570,552)
nvesting activities:		
Capital expenditures	(85,925)	(80,149)
Other	6,026	(6,146)
Net cash used in investing activities	(79,899)	(86,295)
· ·		
inancing activities:		
Net proceeds from credit arrangements	132,339	607,202
Proceeds from exercise of stock options	10,495	810
Redemption of stock option rights	(1,138)	
Net cash provided by financing activities	141,696	608,012
·		
Decrease in cash and cash equivalents	(15,286)	(48,835)
Cash and cash equivalents: Beginning of period	30,661	96,337
and can equivalents. Defining of period		
Cash and cash equivalents: End of period	\$ 15,375	\$ 47,502
and the equivalents. Did of period	Ψ 15,575	Ψ 47,502
upplemental disclosure of Cash Flow Information:		
Cash paid for interest	\$ 7,798	\$ 27,172
Cash paid (refunded) for income taxes	\$ (72,836)	\$ 54,364

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### **BIG LOTS, INC. and SUBSIDIARIES**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 1 — Basis of Presentation

All references herein to the "Company" are to Big Lots, Inc. and its subsidiaries (f/k\a Consolidated Stores Corporation). The condensed consolidated financial statements included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission for interim financial information. The condensed consolidated balance sheet at November 3, 2001, and the condensed consolidated statements of operations and statements of cash flows for the thirteen and thirty-nine week periods ended November 3, 2001, and October 28, 2000, respectively, have been prepared by the Company without audit. In the opinion of management, all adjustments necessary to present fairly the financial position, results of operations, and cash flows for all periods presented have been made. Such adjustments consisted only of normal recurring items.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted or condensed, although the Company believes that the disclosures are adequate to make the information presented not misleading. It is suggested that the condensed consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended February 3, 2001. Interim results are not necessarily indicative of results for a full year.

#### Note 2 — Recent Accounting Pronouncements

Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, requires derivatives to be recorded on the balance sheet as assets or liabilities, measured at fair value. Gains or losses resulting from changes in fair value of the derivatives are recorded depending upon whether the instruments meet the criteria for hedge accounting. This Statement was adopted effective February 4, 2001, and does not have an impact on the financial position, results of operations or cash flows of the Company.

In July 2001, the Financial Accounting Standards Board issued SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 eliminates the pooling-of-interests method of accounting for combinations. SFAS No. 142 eliminates the amortization of purchased goodwill and requires goodwill to be reviewed for impairment at least annually and expensed to earnings only in the periods in which the recorded value of goodwill is more than the fair value. SFAS No. 141 is effective for all business combinations initiated after June 30, 2001, and SFAS No. 142 is effective for fiscal years beginning after December 15, 2001. The Company does not believe these pronouncements will have an impact on the financial position, results of operations or cash flows.

#### Note 3 — Debt

On May 8, 2001, the Company entered into a \$512.5 million senior unsecured revolving Credit Agreement ("Bank Facility") with a group of financial institutions, including a \$358.75 million three-year revolving credit facility and a \$153.75 million 364-day facility, renewable annually. The Bank Facility replaced the Company's \$500 million senior unsecured Revolving Credit Facility ("Prior Revolver") that was due to expire on May 6, 2002.

Also on May 8, 2001, the Company completed a \$204 million private placement of unsecured senior notes ("Senior Notes") with maturities ranging from four to six years. The Senior Notes carry a weighted average yield of 7.71% and rank parri passu with the Company's Bank Facility. Proceeds from the issue were used to pay down the Prior Revolver.

Total debt as of November 3, 2001, was \$399.0 million, consisting of \$204.0 million in Senior Notes and \$195.0 million under the Bank Facility. In addition, \$36.0 million was outstanding in letters of credit, which reside under the Bank Facility. As a result, \$281.5 million was available under the Bank Facility at November 3, 2001.

On November 2, 2001, the Company received a \$73.2 million federal income tax refund. The refund was generated through the recovery of federal taxes paid for 1998 and 1999 due to the carryback of the Fiscal 2000 net operating loss from the sale of the KB Toy Division. Proceeds from the refund were used to pay down the Bank Facility.

On October 30, 2001, the fixed charge ratio and leverage ratio covenants under the Company's Bank Facility were amended. A copy of this amendment is attached as Exhibit 10.

### Note 4 — Discontinued Operations

On June 27, 2000, the Company announced its decision to separate the toy and closeout businesses by divesting the Company's KB Toy Division. The financial statements and notes have been reclassified for all periods presented to reflect the toy segment as a discontinued operation.

On December 7, 2000, the Company closed the sale of its KB Toy Division to an affiliate of Bain Capital, Inc. The buyer purchased the business in conjunction with KB Toy's management. Gross proceeds totaled approximately \$309 million, consisting primarily of \$262 million in cash, a note with a face amount of \$45 million, and a warrant to acquire common stock of the buyer. The note receivable matures on December 7, 2010 and bears interest at a rate of 8%. The interest is payable in annual installments to be paid by issuing additional notes with substantially identical terms as the original note. The warrant provides that the Company is entitled to purchase up to 2.5% of the common stock of the buyer for a stated per share price. The stock can be purchased any time prior to December 7, 2005. The note and warrant are accounted for on the cost basis. Proceeds from the sale were used primarily to pay down the Company's Prior Revolver.

Included in the balance sheet at February 3, 2001, were approximately \$11 million of reserves related to contingencies and other post-closing adjustments including professional fees, severance and benefit-related items. As of November 3, 2001, virtually all of the reserves have been utilized in the disposition of the segment.

#### Note 5 — Contingencies and Litigation

The Company and certain subsidiaries are named as defendants in various legal proceedings and claims, including various employment related matters, which are incidental to their ordinary course of business. Management believes they have meritorious defenses and will aggressively defend the Company in these actions. No liabilities have been recorded relating to these matters because the obligations are not viewed as probable.

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Cautionary Statement for Purposes of "Safe Harbor" Provisions of the Private Securities Litigation Reform Act of 1995

The Private Securities Litigation Reform Act of 1995 (the "Act") provides a "safe harbor" for forward-looking statements to encourage companies to provide prospective information, so long as those statements are identified as forward-looking and are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those discussed in the statement. The Company wishes to take advantage of the "safe harbor" provisions of the Act.

Statements, other than those based on historical facts, which address activities, events or developments that the Company expects or anticipates may occur in the future are forward-looking statements, which are based upon a number of assumptions concerning future conditions that may ultimately prove to be inaccurate. Actual events and results may materially differ from anticipated results described in such statements. The Company's ability to achieve such results is subject to certain risks and uncertainties, including, but not limited to, sourcing and purchasing merchandise, economic and weather conditions which affect buying patterns of the Company's customers, changes in consumer spending and consumer debt levels, the Company's ability to anticipate buying patterns and implement appropriate inventory strategies, continued availability of capital and financing, competitive factors and pricing pressures, and other risks described from time to time in the Company's filings with the Securities and Exchange Commission. Consequently, all of the forward-looking statements are qualified by these cautionary statements and there can be no assurance that the results or developments anticipated by the Company will be realized or that they will have the expected effects on the Company or its business or operations.

Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date thereof. The Company undertakes no obligation to publicly release any revisions to the forward-looking statements contained in this release, or to update them to reflect events or circumstances occurring after the date of this release, or to reflect the occurrence of unanticipated events.

#### **Recent Announcements**

On May 16, 2001, the Company announced that it had changed its company name to Big Lots, Inc., and its ticker symbol to NYSE: BLI. The name change was approved at the Annual Shareholder's Meeting on May 15, 2001. Also approved was a proposal to change the state of the Company's incorporation from Delaware to Ohio. This change was affected by merging Consolidated Stores Corporation, a Delaware corporation ("Consolidated (Delaware)"), with and into the Company (the "Merger"). At the effective time of the Merger, the separate corporate existence of Consolidated (Delaware) ceased, and the Company succeeded to all the business, properties, assets and liabilities of Consolidated (Delaware). The shares of common stock of Consolidated (Delaware) issued and outstanding immediately prior to the effective time of the Merger did, by virtue of the Merger, convert into an equal number of shares of fully paid and non-assessable common shares of the Company.

As part of this change, all stores under the names of Odd Lots, Mac Frugal's, and Pic 'N' Save will be converted to Big Lots over the next two years. Through November 3, 2001, 204 stores had been successfully converted to the Big Lots name. In total, 1,163 of the Company's 1,332 stores were under the Big Lots name as of the end of the third quarter. The Company expects that the remaining stores will be converted to the Big Lots name during 2002. The improvements made varied by location and included, among other things, painting, lighting retrofits, new signage (interior and exterior), associates wearing Big Lots logo wear, etc. The Company believes that Big Lots is its most recognizable brand name and this change will offer numerous opportunities to increase brand awareness among customers, suppliers, investors and the general public. The Company believes the change will also allow it to leverage future television advertising and other expenses.

#### Overview

The Company is the nation's largest broadline closeout retailer. At November 3, 2001, the Company operated a total of 1,332 stores in 45 states, operating as BIG LOTS, BIG LOTS FURNITURE, PIC 'N' SAVE and MAC FRUGAL'S BARGAINS-CLOSEOUTS. The Company's goal is to build upon its leadership position by expanding its market presence in both existing and new markets. The Company believes that the combination of its strengths make it a low-cost value retailer well positioned for future growth.

Wholesale operations are currently conducted through BIG LOTS WHOLESALE, CONSOLIDATED INTERNATIONAL and WISCONSIN TOY.

The Company has historically experienced, and expects to continue to experience, seasonal fluctuations, with a significant percentage of its net sales and operating profit being realized in the fourth quarter. In addition, the Company's quarterly results can be affected by the timing of store openings and closings, the amount of net sales contributed by new and existing stores and the timing of certain holidays. Furthermore, in anticipation of increased sales activity during the fourth quarter, the Company purchases substantial amounts of inventory during the second and third quarters and hires a significant number of temporary employees to bolster its stores staffing during the fourth quarter.

The seasonality of the Company's business also influences the Company's demand for seasonal borrowings. The Company traditionally has drawn upon its seasonal credit lines in the first three quarters and has substantially repaid the borrowings during the fourth quarter.

The following table compares components of the statements of operations of Big Lots, Inc., as a percent of net sales and reflects the number of stores in operation at the end of each period.

	Thirteen w	Thirteen weeks ended		Thirty-Nine weeks ended	
	November 3, 2001	October 28, 2000	November 3, 2001	October 28, 2000	
Net sales	100.0%	100.0%	100.0%	100.0%	
Gross profit	41.0	42.6	40.5	42.3	
Selling and administrative expenses	43.5	40.1	41.8	39.2	
Operating profit (loss)	(2.6)	2.6	(1.3)	3.1	
Interest expense	0.9	1.1	0.7	0.8	
Income (loss) from continuing operations before income taxes Income tax expense (benefit)	(3.5)	1.5 0.6	(1.9) (0.8)	2.3 0.9	
Income (loss) from continuing operations	(2.1)	0.9	(1.2)	1.4	
Discontinued operations	(2.1)	(55.4)	(1.2)	(23.4)	
Net loss	(2.1)%	(54.5)%	(1.2)%	(22.0)%	
Number of closeout stores in operation at end of period	1,332	1,285	1,332	1,285	

# **Results of Operations**

#### **Net Sales**

Net sales increased \$39.6 million, or 5.4%, to \$773.1 million for the thirteen-week period ended November 3, 2001, from \$733.5 million in the same period of 2000. This increase was attributable to 81 new stores offset in part by the closing of 34 stores.

Overall, comparable store sales (sales for all stores open at least two years at the beginning of fiscal 2001) for the quarter were flat to the same period of 2000. The value of the average customer basket increased 0.9% while the number of customer transactions decreased 0.9% for the thirteen week period ended November 3, 2001.

Net sales for the thirty-nine week period increased \$129.9 million, or 6.0% to \$2,295.1 million from \$2,165.2 million in the same period of 2000. This year-to-date increase was attributable to a 1.1% increase in comparable store sales as well as 81 new stores offset in part by the closing of 34 stores. The value of the average customer basket increased 1.8% while the number of customer transactions decreased 0.7% for the thirty-nine week period ended November 3, 2001.

#### **Gross Profit**

Gross profit increased \$4.0 million in the third quarter of 2001 to \$316.6 million from \$312.6 million in the third quarter of 2000. Gross profit as a percent to net sales was 41.0% in the third quarter of 2001 compared to 42.6% in the third quarter of the prior year.

Gross profit for the thirty-nine week period increased \$15.7 million to \$930.5 million from \$914.8 million for the prior year. Year-to-date gross profit, as a percent to net sales was 40.5% in 2001 compared to 42.3% in 2000. Gross profit percentage decreases for the quarter and year-to-date were primarily due to aggressive pricing, markdowns and promotions taken to clear slower moving categories such as seasonal merchandise and apparel, combined with a shift in our product mix during the third quarter toward lower margin consumable products.

#### **Selling and Administrative Expenses**

Selling and administrative expenses increased \$42.7 million in the third quarter of 2001 to \$336.6 million from \$293.9 million in the third quarter of 2000. As a percent to net sales, selling and administrative expenses increased to 43.5% from 40.1% in the prior year third quarter.

Year-to-date selling and administrative expenses increased \$110.5 million to \$959.2 million for 2001, from \$848.7 million in 2000. As a percent to net sales, selling and administrative expenses increased to 41.8% for the thirty-nine week period ending November 3, 2001 compared to 39.2% for the prior year. Increases in selling and administrative expenses for the quarter and year-to-date were primarily driven by the deleveraging impact of lower comparable store sales combined with planned strategic investments including increased advertising, store maintenance and customer service initiatives.

#### **Interest Expense**

Interest expense was \$7.1 million in the third quarter of 2001 compared to \$7.8 million in the third quarter of 2000, and was \$15.5 million and \$16.3 million for the thirty-nine week periods ended November 3, 2001, and October 28, 2000, respectively. The decrease in interest expense is related to both a decreased effective interest rate on the Company's variably priced bank facility and a lower average debt balance.

#### **Income Taxes**

The effective tax rate of the Company is anticipated to be 39.5% in fiscal 2001. This remains unchanged from the prior year effective tax rate.

#### **Capital Resources and Liquidity**

The primary sources of liquidity for the Company have been cash flow from operations and, as necessary, borrowings from available credit facilities and senior notes. Working capital at November 3, 2001, was \$854.8 million and, for the thirty-nine week period then ended, net cash used by operations was \$77.1 million and capital expenditures were \$85.9 million.

On May 8, 2001, the Company entered into a \$512.5 million Bank Facility with a group of financial institutions, including a \$358.75 million three-year revolving credit facility and a \$153.75 million 364-day facility, renewable annually. The Bank Facility replaced the Company's \$500 million Prior Revolver that was due to expire on May 6, 2002.

On May 8, 2001, the Company also completed a \$204 million Senior Notes with maturities ranging from four to six years. The Senior Notes carry a weighted average yield of 7.71% and rank parri passu with the Company's Bank Facility. Proceeds from the issue were used to pay down the Prior Revolver.

Total debt as of November 3, 2001, was \$399.0 million, consisting of \$204.0 million in Senior Notes and \$195.0 million under the Bank Facility. In addition, \$36.0 million was outstanding in letters of credit, which reside under the Bank Facility. As a result \$281.5 million was available under the Bank Facility at November 3, 2001.

On November 2, 2001, the Company received a \$73.2 million federal income tax refund. The refund was generated through the recovery of federal taxes paid for 1998 and 1999 due to the carryback of the Fiscal 2000 net operating loss from the sale of the KB Toy Division. Proceeds from the refund were used to pay down the Bank Facility.

On October 30, 2001, the fixed charge ratio and leverage ratio covenants under the Company's Bank Facility were amended. A copy of this amendment is attached as Exhibit 10.

#### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

All aspects of the retailing industry are highly competitive. The Company competes with discount stores (such as Wal-Mart®, KMart®, Target®, Dollar General® and Family Dollar®), deep discount drugstore chains and other value-oriented specialty retailers. Certain of the Company's competitors have greater financial, distribution, marketing and other resources than the Company.

The Company has no continuing contracts for the purchase of closeout merchandise and relies on buying opportunities from both existing and new sources, for which it competes with other closeout merchandisers and wholesalers. The Company believes that its management has long standing relationships with its suppliers and is competitively positioned to continue to seek new sources in order to maintain an adequate continuing supply of quality merchandise at attractive prices.

The Company is subject to market risk from exposure to changes in interest rates based on its financing, investing and cash management activities. The Company does not expect changes in interest rates in 2001 to have a material effect on income or cash flows; however, there can be no assurances that interest rates will not materially change.

# Part II-Other Information

Item 1. LEGAL PROCEEDINGS. Not applicable.

Item 2. CHANGES IN SECURITIES AND USE OF PROCEEDS. Not applicable.

Item 3. DEFAULTS UPON SENIOR SECURITIES. Not applicable.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS. Not applicable.

Item 5. OTHER INFORMATION. Not applicable.

## Item 6. EXHIBITS AND REPORTS ON FORM 8-K.

(a) Exhibits.

Exhibit No. Document

First Amendment to Credit Agreement dated as of October 30, 2001.

(b) Reports on Form 8-K None

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Dated: December 17, 2001

# Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BIG LOTS, INC. (Registrant)

By: /s/ Jeffrey G. Naylor

Jeffrey G. Naylor Senior Vice President and Chief Financial Officer

#### FIRST AMENDMENT TO CREDIT AGREEMENT

THIS FIRST AMENDMENT TO CREDIT AGREEMENT (the "Amendment") dated as of October 30, 2001, by and among BIG LOTS STORES, INC., an Ohio corporation (formerly Consolidated Stores Corporation, an Ohio corporation), as Borrower (the "Borrower"), the GUARANTORS parties thereto, the BANKS (as defined in the Credit Agreement defined below), and NATIONAL CITY BANK, as Administrative Agent.

#### WITNESSETH:

WHEREAS, the parties hereto are parties to that certain Credit Agreement dated as of May 8, 2001 by and among Borrower, the Banks, the Administrative Agent and the other parties thereto, as amended (the "Credit Agreement") and desire to amend certain terms thereof as set forth herein;

NOW, THEREFORE, the parties hereto, in consideration of their mutual covenants and agreements hereinafter set forth and intending to be legally bound hereby, covenant and agree as follows:

#### DEFINITIONS.

Defined terms used herein unless otherwise defined herein shall have the meanings ascribed to them in the Credit Agreement as amended by this Amendment.

#### AMENDMENT OF CREDIT AGREEMENT.

#### A. DEFINITIONS

A new definition is hereby added to Section 1.1 to read as

follows:

"FIRST AMENDMENT EFFECTIVE DATE shall mean the date of the first Amendment to Credit Agreement among the parties hereto amending this Agreement.

B. MINIMUM FIXED CHARGE COVERAGE RATIO (SECTION 7.2.19). Section 7.2.19 shall be amended and restated in its entirety as follows:

## "7.2.19 - MINIMUM FIXED CHARGE COVERAGE RATIO.

The Loan Parties shall not permit the Fixed Charge Coverage Ratio, calculated as of the end of each fiscal quarter for the four (4) fiscal quarters then ended, to be less than the following levels as of the following quarter-ends:

MINIMUM RATIO
1.55 to 1.0
1.55 to 1.0
1.55 to 1.0

FISCAL QUARTER ENDING (NEAREST)	MINIMUM RATIO
July 31, 2002	1.55 to 1.0
October 31, 2002	1.55 to 1.0
January 31, 2003	1.55 to 1.0
April 30, 2003	1.60 to 1.0
July 31, 2003	1.60 to 1.0
October 31, 2003	1.60 to 1.0
January 31, 2004	1.60 to 1.0
April 30, 2004 and thereafter	1.65 to 1.0

C. MAXIMUM LEVERAGE RATIO (SECTION 7.2.20). Section 7.2.20 shall be amended and restated in its entirety as follows:

"7.2.20 MAXIMUM LEVERAGE RATIO.

The Loan Parties shall not permit the Leverage Ratio, calculated as of the end of each fiscal quarter, to be greater than the following levels as of the following quarter-ends:

FISCAL QUARTER ENDING (NEAREST)	MAXIMUM RATIO
October 31, 2001	3.50 to 1.0
January 31, 2002	3.35 to 1.0
April 30, 2002	3.35 to 1.0
July 31, 2002	3.35 to 1.0
October 31, 2002	3.50 to 1.0
January 31, 2003	3.15 to 1.0
April 30, 2003	3.15 to 1.0
July 31, 2003	3.25 to 1.0

FISCAL QUARTER ENDING (NEAREST)	MAXIMUM RATIO
October 31, 2003	3.25 to 1.0
January 31, 2004	3.00 to 1.0
April 30, 2004 and thereafter	2.85 to 1.0

#### REPRESENTATIONS AND WARRANTIES.

Each of the Loan Parties hereby represents and warrants to the Banks as follows:

- A. The representations and warranties of the Loan Parties contained in the Credit Agreement, are true and correct on and as of the date hereof with the same force and effect as though made by the Loan Parties on such date, except to the extent that any such representation or warranty expressly relates solely to a previous date; and
- B. Each of the Loan Parties is in compliance with all terms, conditions, provisions, and covenants contained in the Credit Agreement and the execution, delivery, and performance of this Amendment has been duly authorized by all necessary corporate action, requires no governmental approval, and will neither contravene, conflict with, nor result in the breach of any law, charter, articles, or certificate of incorporation, bylaws, or agreement governing or binding upon such Loan Party or any of its property; and, no Event of Default or Potential Default has occurred and is continuing or would result from the making of this Amendment.

#### AMENDMENT.

The Credit Agreement and other Loan Documents referred to herein and certain of the exhibits and schedules thereto are hereby amended in accordance with the terms hereof and any reference to the Credit Agreement or other Loan Documents in any document, instrument, or agreement shall hereafter mean and include the Credit Agreement or such Loan Document, including such schedules and exhibits, as amended hereby. In the event of irreconcilable inconsistency between the terms or provisions hereof and the terms or provisions of the Credit Agreement or such Loan Document, including such schedules and exhibits, the terms and provisions hereof shall control.

## FORCE AND EFFECT.

Each of the Loan Parties reconfirms, restates, and ratifies the Credit Agreement and all other documents executed in connection therewith except to the extent any such documents are expressly modified by this Amendment and each of the Loan Parties confirms that all such documents have remained in full force and effect since the date of their execution.

#### GOVERNING LAW.

This Amendment shall be deemed to be a contract under the laws of the State of Ohio and for all purposes shall be governed by and construed and enforced in accordance with the internal laws of the State of Ohio without regard to its conflict of laws principles.

## 7. COUNTERPARTS; TELECOPY; EFFECTIVE DATE.

This Amendment may be signed in any number of counterparts each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Delivery of executed signature pages by facsimile transmission will constitute effective and binding execution and delivery. This Amendment is effective on the date first written above and upon execution and delivery of this Amendment by the Borrower and the Required Banks.

[SIGNATURES BEGIN ON NEXT PAGE]

## [SIGNATURE PAGE 1 OF 7 TO FIRST AMENDMENT]

IN WITNESS WHEREOF and intending to be legally bound hereby, the parties hereto have executed this Amendment as of the date first above written.

# BORROWER:

BIG LOTS STORES, INC. (formerly CONSOLIDATED STORES CORPORATION, an Ohio corporation)

By: /S/ Jeffrey Naylor
Name: Jeffrey Naylor
Title: SVP, CFO
GUARANTORS:
BIG LOTS, INC., an Ohio corporation (formerly CONSOLIDATED STORES CORPORATION, a Delaware corporation)
By: /S/ Jeffrey Naylor
Title: SVP, CFO
MAC FRUGAL'S BARGAINS - CLOSE-OUTS, INC., a Delaware corporation
By: /S/ Jeffrey Naylor
Title: SVP, CFO
TRO, INC., an Illinois corporation
By: /S/ Jeffrey Naylor
Title: SVP, CFO

# [SIGNATURE PAGE 2 OF 7 TO FIRST AMENDMENT]

corporation

CAPITAL RETAIL SYSTEMS, INC., an Ohio

By: /S/ Jeffrey Naylor
Title: SVP, CF0
PNS STORES, INC., a California corporation
By: /S/ Jeffrey Naylor
Title: SVP, CFO
WEST COAST LIQUIDATORS, INC., a California corporation
By: /S/ Jeffrey Naylor
Title: SVP, CFO
C.S. ROSS COMPANY, an Ohio corporation
By: /S/ Jeffrey Naylor
Title: SVP, CFO
CSC DISTRIBUTION, INC., an Alabama corporation
By: /S/ Jeffrey Naylor
Title: SVP, CFO

#### [SIGNATURE PAGE 3 OF 7 TO FIRST AMENDMENT]

CLOSEOUT DISTRIBUTION, INC., a Pennsylvania corporation

By: /S/ Jeffrey Naylor Title: SVP, CF0 -----INDUSTRIAL PRODUCTS OF NEW ENGLAND, INC., a Maine corporation By: /S/ Jeffrey Naylor -----Title: SVP, CF0 \_\_\_\_\_\_ TOOL AND SUPPLY COMPANY OF NEW ENGLAND, INC., a Delaware corporation By: /S/ Jeffrey Naylor Title: SVP, CF0 ..... MIDWESTERN HOME PRODUCTS, INC., a Delaware corporation By: /S/ Jeffrey Naylor -----Title: SVP, CF0 -----MIDWESTERN HOME PRODUCTS COMPANY, LTD., an Ohio corporation By: /S/ Jeffrey Naylor Title: SVP, CF0 -----

#### [SIGNATURE PAGE 4 OF 7 TO FIRST AMENDMENT]

Title: SVP, CF0

CONSOLIDATED PROPERTY HOLDINGS, INC., a Nevada corporation

By: /S/ Jeffrey Naylor Title: SVP, CF0 -----GREAT BASIN LLC, a Delaware limited liability company By: /S/ Jeffrey Naylor Title: SVP, CF0 -----SONORAN LLC, a Delaware limited liability company By: /S/ Jeffrey Naylor Title: SVP, CF0 \_\_\_\_\_\_ SAHARA LLC, a Delaware limited liability company By: /S/ Jeffrey Naylor Title: SVP, CF0 -----DURANT DC, LLC (formerly DDC, LLC), a Delaware limited liability company By: /S/ Jeffrey Naylor

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# [SIGNATURE PAGE 5 OF 7 TO FIRST AMENDMENT]

ADMINISTRATIVE AGENT:

NATIONAL CITY BANK, individually and as Administrative Agent, Lead Arranger and Managing Agent						
By: /S/ Ralph A. Kaparos Title: Senior Vice President						
SYNDICATION AGENT:						
FLEET NATIONAL BANK, individually and as Syndication Agent						
By: /S/ Judy C. E. Kelly						
Title: Director						
OTHER AGENTS:						
FIRST UNION NATIONAL BANK, individually and as Documentation Agent						
By: /S/ Susan T. Vitale						
Title: Assistant Vice President						
PNC BANK, NATIONAL ASSOCIATION, individually and as a Managing Agent and Documentation Agent						
By: /S/ Bruce A. Kintner						
Title: Vice President						

# [SIGNATURE PAGE 6 OF 7 TO FIRST AMENDMENT]

By: /S/ Amy Krovocheck
Title: Vice President
THE BANK OF NEW YORK, individually and as a Managing Agent
By: /S/ William M. Barnum
Title: Vice President
FIRSTAR BANK, N.A., individually and as a Managing Agent
By: /S/ Thomas L. Bayer
Title: Vice President
OTHER BANKS:
GUARANTY BANK
By: /S/ Scott Brewer
Title: Vice President
HIBERNIA NATIONAL BANK
By: /S/ Matthew H. Breaux
Title: Portfolio Manager

BANK OF AMERICA, N.A., individually and as a Managing Agent

# [SIGNATURE PAGE 7 OF 7 TO FIRST AMENDMENT]

# LASALLE BANK NATIONAL ASSOCIATION

By: /S/ Denis J. Campbell						
Title: First Vice President						
THE FIFTH THIRD BANK, CENTRAL OHIO						
By: /S/ John K. Beardslee						
Title: Vice President						
WELLS FARGO BANK, NATIONAL ASSOCIATION						
By: /S/ Mary D. Falck						
Title: SVP						
By: /S/ Scott Miller						
Title: VP						
THE HUNTINGTON NATIONAL BANK						
Dur (C/ Mark A Vassialaki						
By: /S/ Mark A. Koscielski						
Title: Vice President						
SOUTHTRUST BANK						
SOUTHINGS   DANK						
By: /S/ Jon R. Hauseman						
Title: Group Vice President						